Financial Summary for Q3 FY2026

2026/10/30

Sumitomo Heavy Industries, Ltd.

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Financial Summary at a Glance

First nine months of FY2026

/Same period of previous fiscal year (change)

1	**Orders**	:	**JPY914.9 billion**	/ JPY789.7 billion	(JPY125.3 billion)
2	**Net sales**	:	**JPY834.2 billion**	/ JPY753.2 billion	(JPY81.0 billion)
3	**Operating profit**	:	**JPY55.0 billion**	/ JPY34.7 billion	(JPY20.2 billion)

Year-on-year comparison

Market environment	In Japan, both capital investment and exports remained firm. North America stayed strong, Europe showed signs of bottoming out, and China recovered gradually. Demand is trending upward, supported by firm demand related to AI semiconductors and data centers, as well as strong demand for large projects.
Orders	Increased across all segments.
Net sales	Energy & Lifeline remained flat year-on-year. Net sales increased in the other segments.
Operating profit	Energy & Lifeline remained flat year-on-year. Operating profit increased in the other segments as sales rose.

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Financial Summary

Unit: JPY billion	FY2025 Q1	FY2025 Q2	FY2025 Q3	FY2025 Cumulative nine-month period	FY2026 Q1	FY2026 Q2	FY2026 Q3	FY2026 Cumulative nine-month period	Year-on-year change	Actual FY2025	Forecast FY2026
Orders	260.2	275.3	254.2	789.7	318.4	288.7	**307.8**	**914.9**	**125.3**	**1,158.4**	**1,180.0**
Net sales	241.5	253.1	258.6	753.2	255.6	298.6	**280.1**	**834.2**	**81.0**	**1,066.9**	**1,120.0**
Operating profit	11.2	10.5	13.1	34.7	13.4	24.1	**17.5**	**55.0**	**20.2**	**51.5**	**68.0**
Operating profit ratio	4.6%	4.1%	5.1%	4.6%	5.2%	8.1%	**6.3%**	**6.6%**	**2.0pt**	**4.8%**	**6.1%**
Ordinary profit	8.7	10.2	11.3	30.2	11.0	23.1	**16.8**	**50.9**	**20.8**	**45.9**	**62.0**
Ordinary profit ratio	3.6%	4.0%	4.4%	4.0%	4.3%	7.7%	**6.0%**	**6.1%**	**2.1pt**	**4.3%**	**5.5%**
Extraordinary income (loss)	1.2	(0.8)	(0.2)	0.3	2.2	(2.7)	**(7.4)**	**(7.9)**	**(8.2)**	**(1.1)**	**(6.0)**
Profit attributable to owners of parent	6.5	5.9	7.5	19.9	7.9	14.1	**6.5**	**28.5**	**8.6**	**30.9**	**35.0**
Profit ratio attributable to owners of parent	2.7%	2.3%	2.9%	2.6%	3.1%	4.7%	**2.3%**	**3.4%**	**0.8pt**	**2.9%**	**3.1%**
Currency exchange rate(USD/JPY)	-	-		¥148	-	-	**-**	**¥159**	**-**	**¥150**	**¥155**

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Financial Summary: Segment Performance

Orders : Increased across all segments.
Net sales : Energy & Lifeline remained flat year-on-year. Net sales increased in the other segments.
Operating profit : Energy & Lifeline remained flat year-on-year. Operating profit increased in other segments as sales increased.

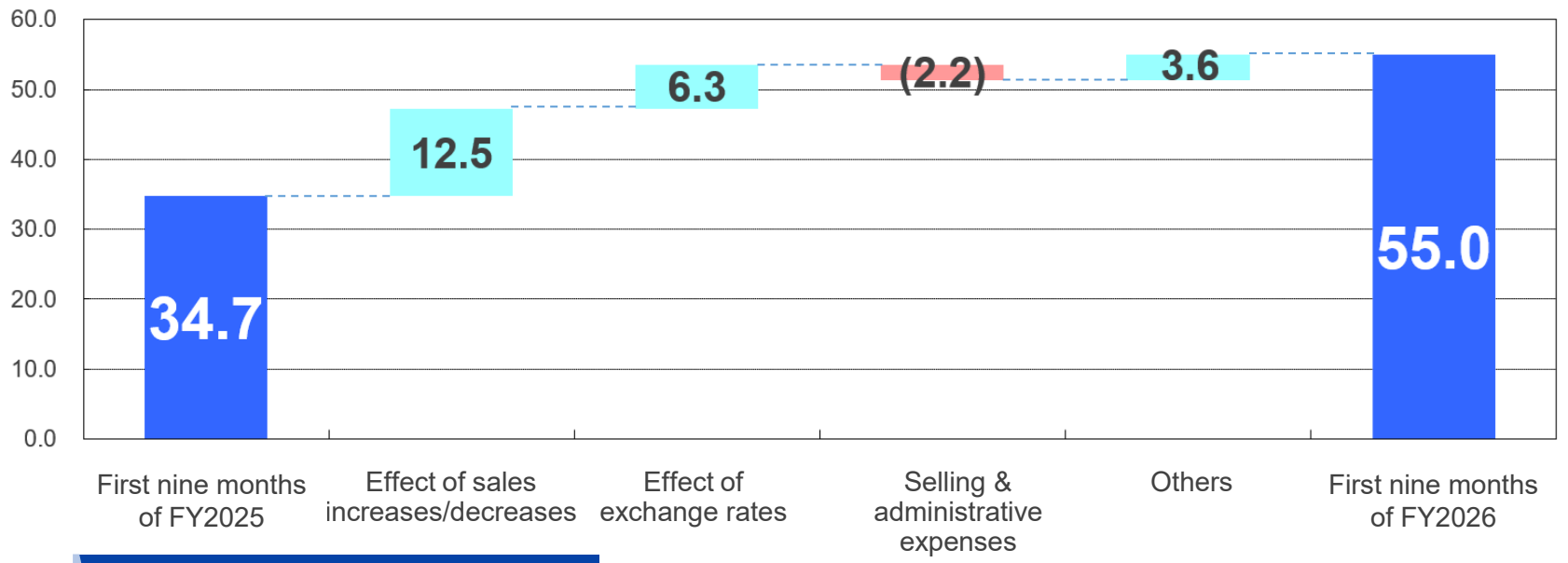
Unit: JPY billion	Orders			Net sales			Operating profit				
	First nine months of FY2025	**First nine months of FY2026**	Change	First nine months of FY2025	**First nine months of FY2026**	Change	First nine months of FY2025		**First nine months of FY2026**		Change
Mechatronics	200.9	**251.1**	50.2	198.3	**226.5**	28.2	14.0	7.1%	**20.6**	**9.1%**	6.6
Industrial Machinery	166.1	**169.1**	3.0	148.6	**161.7**	13.1	(2.5)	(1.7%)	**6.7**	**4.2%**	9.2
Logistics & Construction	288.1	**325.1**	37.0	281.2	**320.5**	39.3	13.7	4.9%	**18.3**	**5.7%**	4.6
Energy & Lifeline	129.7	**164.5**	34.8	120.4	**120.8**	0.4	7.8	6.5%	**7.7**	**6.4%**	(0.1)
Others	4.8	**5.1**	0.3	4.8	**4.8**	0.1	1.7	-	**1.6**	**-**	(0.1)
Total	789.7	**914.9**	125.3	753.2	**834.2**	81.0	34.7	4.6%	**55.0**	**6.6%**	20.2

* Sumitomo Heavy Industries Process Equipment Co., Ltd. was transferred from Energy & Lifeline to Logistics & Construction on July 1, 2026
The figures above are presented on a reclassified basis to reflect the post-transfer segments.

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Analysis of Changes in Operating Profit for FY2026-Q3

Unit: JPY billion



Effect of sales increases/decreases by segment

Unit: JPY billion

● Mechatronics	4.7
● Industrial Machinery	2.3
● Logistics & Construction	6.1
● Energy & Lifeline	(0.6)
Total	12.5

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Consolidated Balance Sheet

Unit: JPY billion	End-Dec 2025	End-Sep 2026	Change
Current Assets	**786.8**	**772.1**	**(14.7)**
Cash and deposits	111.1	120.3	9.2
Notes and accounts receivable	313.7	287.7	(26.0)
Inventories	328.8	331.8	3.1
Others	33.3	32.3	(1.0)
Non-current Assets	**533.7**	**532.4**	**(1.3)**
Property, plant and equipment	373.2	374.1	0.8
Intangible assets	33.1	31.9	(1.2)
Investments and other assets	127.4	126.5	(1.0)
Total assets	**1,320.5**	**1,304.5**	**(16.0)**

	End-Dec 2025	End-Sep 2026	Change
Liabilities	**634.3**	**612.3**	**(22.0)**
Notes and accounts payable - trade	146.4	115.3	(31.1)
Interest-bearing debts	252.7	260.8	8.1
Others	235.2	236.2	1.0
Net Assets	**686.2**	**692.2**	**6.0**
Shareholders' equity	488.4	492.1	3.7
Accumulated other comprehensive income	193.3	195.6	2.3
Non-controlling interests	4.6	4.6	0
Total liabilities and net assets	**1,320.5**	**1,304.5**	**(16.0)**
Net interest-bearing debt ratio	**10.7%**	**10.8%**	**0.0pt**
Equity ratio	**51.6%**	**52.7%**	**1.1pt**

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Mechatronics

■ First nine months of FY2026 (year-on-year changes)

Orders	**251.1 billion (+50.2 billion)**	Orders for gear reducers and motors & inverters increased due to strong demand from both Japan and overseas. Cryocoolers also saw an increase driven by semiconductor-related demand.
Net sales	**226.5 billion (+28.2 billion)**	Gear reducers, motors & inverters, and cryocoolers saw an increase due to higher orders.
Operating profit	**20.6 billion (+6.6 billion)**	Increased due to higher sales.

Unit: JPY billion	First nine months of FY2025	First nine months of FY2026	Change	Actual FY2025	Forecast FY2026
Orders	200.9	**251.1**	50.2	275.3	312.0
Net sales	198.3	**226.5**	28.2	271.2	306.0
Operating profit	14.0	**20.6**	6.6	19.0	26.5
Operating profit ratio	7.1%	**9.1%**	-	7.0%	8.7%
Backlog of orders	94.4	**124.1**	-	99.5	

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Industrial Machinery

■ First nine months of FY2026 (year-on-year changes)

Orders	**169.1 billion (+3.0 billion)**	Orders for semiconductor manufacturing equipment increased as customers' capital investment plans recovered.
Net sales	**161.7 billion (+13.1 billion)**	Sales increased in semiconductor manufacturing equipment and plastics machinery.
Operating profit	**6.7 billion (+9.2 billion)**	Rose, supported by higher sales, improved profitability of plastics machinery, and the structural reforms implemented in Europe.

Unit: JPY billion	First nine months of FY2025	First nine months of FY2026	Change	Actual FY2025	Forecast FY2026
Orders	166.1	**169.1**	3.0	225.1	224.0
Net sales	148.6	**161.7**	13.1	222.6	228.0
Operating profit	(2.5)	**6.7**	9.2	4.2	8.0
Operating profit ratio	(1.7%)	**4.2%**	-	1.9%	3.5%
Backlog of orders	161.7	**156.2**	-	148.8	

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Logistics & Construction

■ First nine months of FY2026 (year-on-year changes)

Orders	**325.1 billion (+37.0 billion)**	Orders for industrial cranes declined, reflecting the solid level of orders secured in the previous year, but orders increased for hydraulic excavators in the United States and Europe, and for mobile cranes in the United States.
Net sales	**320.5 billion (+39.3 billion)**	Increased due to increased orders.
Operating profit	**18.3 billion (+4.6 billion)**	Increased due to higher sales.

Unit: JPY billion	First nine months of FY2025	First nine months of FY2026	Change	Actual FY2025	Forecast FY2026
Orders	288.1	**325.1**	37.0	414.8	446.0
Net sales	281.2	**320.5**	39.3	403.2	430.0
Operating profit	13.7	**18.3**	4.6	15.2	22.5
Operating profit ratio	4.9%	**5.7%**	-	3.8%	5.2%
Backlog of orders	229.0	**239.9**	-	235.3	

* Sumitomo Heavy Industries Process Equipment Co., Ltd. was transferred from Energy & Lifeline to Logistics & Construction on July 1, 2026
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Energy & Lifeline

■ First nine months of FY2026 (year-on-year changes)

Orders	**164.5 billion (+34.8 billion)**	Increased due to the acquisition of large orders for water treatment equipment and marine structures.
Net sales	**120.8 billion (+0.4 billion)**	Although sales increased in the water treatment equipment segment, the impact of the transfer of the steam turbines business kept them flat year-on-year.
Operating profit	**7.7 billion (-0.1 billion)**	On par with the previous year, as with sales.

Unit: JPY billion	First nine months of FY2025	First nine months of FY2026	Change	Actual FY2025	Forecast FY2026
Orders	129.7	**164.5**	34.8	237.0	196.0
Net sales	120.4	**120.8**	0.4	163.3	153.0
Operating profit	7.8	**7.7**	(0.1)	10.9	9.0
Operating profit ratio	6.5%	**6.4%**	-	6.7%	5.9%
Backlog of orders	182.2	**270.5**	-	246.9	

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Reference Key Figures by Strategic Business Unit (SBU) [1]

Unit: JPY billion

	Orders			Net sales			Operating profit					
	First nine months of FY2025	**First nine months of FY2026**	Change	First nine months of FY2025	**First nine months of FY2026**	Change	First nine months of FY2025		**First nine months of FY2026**		Change	
Drive Technologies	154.2	**179.5**	25.3	150.7	**168.8**	18.1						
Advanced Technologies	48.1	**74.4**	26.3	51.2	**60.7**	9.5						
Other businesses, deductions, adjustments, etc.	(1.4)	**(2.7)**	(1.3)	(3.6)	**(3.1)**	0.5						
Mechatronics	200.9	**251.1**	50.2	198.3	**226.5**	28.2	14.0	7.1%	**20.6**	**9.1%**	6.6	–
Semiconductor Business Group*	19.5	**32.6**	13.0	21.5	**31.4**	9.9						
Medical & Quantum Solutions	17.4	**15.8**	(1.6)	19.8	**14.1**	(5.7)						
Metal Processing Solutions	26.5	**19.4**	(7.0)	18.0	**21.1**	3.2						
Plastics Solutions	79.2	**78.4**	(0.7)	67.5	**71.6**	4.1						
Other businesses, deductions, adjustments, etc.	23.5	**22.8**	(0.7)	21.8	**23.4**	1.6						
Industrial Machinery	166.1	**169.1**	3.0	148.6	**161.7**	13.1	(2.5)	(1.7%)	**6.7**	**4.2%**	9.2	–

*In August 2026, the Material Solutions SBU was reorganized into the headquarters-directly controlled Semiconductor Business Group.
Figures are shown under Industrial Machinery.

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Reference Key Figures by Strategic Business Unit (SBU) [2]

Unit: JPY billion	Orders			Net sales			Operating profit					
	First nine months of FY2025	**First nine months of FY2026**	Change	First nine months of FY2025	**First nine months of FY2026**	Change	First nine months of FY2025		**First nine months of FY2026**		Change	
Material Handling Systems	64.0	**43.6**	(20.5)	44.8	**47.8**	3.1						
HSC Cranes	26.7	**27.8**	1.1	29.4	**24.7**	(4.6)						
Link-Belt Cranes	60.5	**76.9**	16.4	63.1	**71.9**	8.9						
Construction Equipment	137.5	**179.0**	41.6	146.2	**175.3**	29.1						
Other businesses, deductions, adjustments, etc.	(0.6)	**(2.2)**	(1.6)	(2.2)	**0.7**	2.9						
Logistics & Construction	288.1	**325.1**	37.0	281.2	**320.5**	39.3	13.7	4.9%	**18.3**	**5.7%**	4.6	—
Energy & Environment	46.4	**48.9**	2.6	54.5	**52.5**	(1.9)						
Process Plant	30.3	**49.3**	18.9	26.5	**32.4**	5.9						
Marine & Steel Structures	40.3	**57.1**	16.8	29.0	**26.7**	(2.3)						
Other businesses, deductions, adjustments, etc.	12.8	**9.3**	(3.5)	10.4	**9.2**	(1.2)						
Energy & Lifeline	129.7	**164.5**	34.8	120.4	**120.8**	0.4	7.8	6.5%	**7.7**	**6.4%**	(0.1)	—
Others	4.8	**5.1**	0.3	4.8	**4.8**	0.1	1.7	—	**1.6**	—	(0.1)	—
Total	789.7	**914.9**	125.3	753.2	**834.2**	81.0	34.7	4.6%	**55.0**	**6.6%**	20.2	—

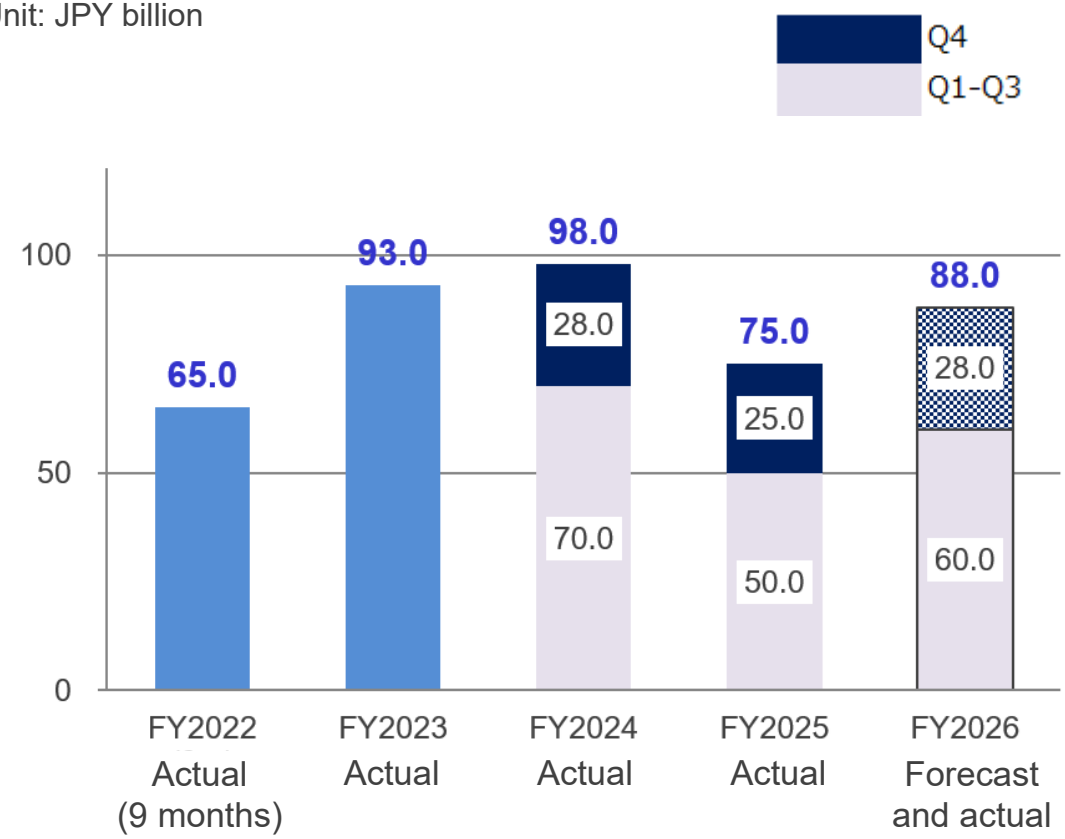
*On July 1, 2026, Sumitomo Heavy Industries Process Equipment Co., Ltd. was reclassified from Process Plant SBU to “Other businesses, deductions, adjustments, etc.” within Logistics & Construction. The figures above are presented on a reclassified basis to reflect the post-transfer segments.

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Reference Sales of the Semiconductor-Related Product Business

Total sales from semiconductor-related businesses (approximate numbers)

Unit: JPY billion



The Company's components, equipment and key technologies in the semiconductor field

	Product	Segment	SBU	Key technologies		
				Beam control	Ultracold	Vacuum
Component	4KGM Cryocooler/Cryopump	Mechatronics	Advanced Technologies		◎	◎
	Vacuum robot					◎
Equipment	Laser annealing equipment	Industrial Machinery	Semiconductor Business Group	◎		
	Ion implanter			◎		○
	Ion irradiation business		Medical & Quantum Solutions	◎		○
	Superconducting magnet for MCZ				◎	○

Relationship with key technologies (◎: Close ○: Moderate)

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Reference Information on Each Segment [1]

<Mechatronics>

- Gear reducer business: Sales contribution ratio by model (approximate numbers)

	Gear motor (middle size)	Gear box (large size)	Motion control drives (MCD)	Service	Electric control	Total
FY2026 3Q	40%	20%	10%	10%	20%	100%
FY2025	40%	20%	10%	10%	20%	100%

<Industrial Machinery>

- Sales mix of injection molding machines by segment (approximate numbers)

	Electrical and electronic product-related	Automobile	Medical Goods / Food Containers / Miscellaneous Goods	Others	Total
FY2026 3Q	20%	10%	55%	15%	100%
FY2025	20%	15%	50%	15%	100%

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Reference Reference Information on Each Segment [2]

<Logistics & Construction>

- Hydraulic excavators: changes in demand by region (approximate numbers)

*Only foreign capital

	Unit: 10,000 units	North America	Europe	Asia (excluding China)	China*	Japan
FY2026 3Q	Demand forecast	4.2	3.8	2.9	1.4	1.8
FY2025	Demand	4.0	3.3	3.6	1.3	1.9

- Industrial cranes: orders mix by segment (approximate numbers)

	Electricity	Steel	Shipbuilding	Ports	Others	Total
FY2026 3Q	0%	20%	75%	0%	5%	100%
FY2025	0%	20%	50%	10%	20%	100%

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Reference Sales by Regional Segment

<Exchange rate (USD): JPY 159> Unit: JPY billion	First nine months of FY2026													
	North America		Europe		Asia (excluding China)		China		Others		Overseas total		Japan	Total sales
Mechatronics	**53.5**		**50.9**		**29.1**		**26.6**		**15.1**		**175.3**		**51.2**	**226.5**
Industrial Machinery	**10.6**		**20.8**		**22.6**		**37.1**		**5.0**		**96.1**		**65.6**	**161.7**
Logistics & Construction	**123.2**		**27.0**		**34.7**		**5.3**		**9.5**		**199.7**		**120.8**	**320.5**
Energy & Lifeline	**10.0**		**27.3**		**13.5**		**0.2**		**8.5**		**59.4**		**61.4**	**120.8**
Others	**-**		**0**		**-**		**0.0**		**-**		**0**		**4.8**	**4.8**
Total / sales ratio	**197.4**	**24%**	**126.0**	**15%**	**99.9**	**12%**	**69.2**	**8%**	**38.0**	**5%**	**530.5**	**64%**	**303.8**	**36%**	**834.2**

<Exchange rate (USD): JPY 148> Unit: JPY billion	First nine months of FY2025													
	North America		Europe		Asia (excluding China)		China		Others		Overseas total		Japan	Total sales
Mechatronics	43.9		42.7		25.4		21.7		13.7		147.4		50.9	198.3
Industrial Machinery	12.5		18.0		20.5		31.0		4.1		86.0		62.6	148.6
Logistics & Construction	102.0		11.3		35.1		6.4		8.5		163.2		118.0	281.2
Energy & Lifeline	9.3		24.8		15.8		0.3		8.0		58.1		62.3	120.4
Others	-		-		-		0.0		-		0.0		4.7	4.8
Total / sales ratio	167.7	22%	96.7	13%	96.9	13%	59.4	8%	34.3	5%	454.8	60%	298.4	40%	753.2

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Forecasts and outlook regarding future performance are based on information currently available and are deemed reasonable by the Company.
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