

Supplemental information for the 1st Quarter of FY 2022
(1) Orders, Sales and Operating Income *1

(Unit: JPY billion)

	1Q-FY2021 (Apr. - Jun.)				1Q-FY2022 (Apr. - Jun.)			
	Orders	Sales	Operating Profit	Operating Profit Ratio	Orders	Sales	Operating Profit	Operating Profit Ratio
Mechatronics	76.4	60.9	2.5	4.1%	93.8	75.1	2.6	3.5%
Plastic Machinery	48.9	45.5			42.6	38.3		
Others	46.9	32.4			70.1	45.8		
Industrial Machinery	95.7	77.8	5.2	6.7%	112.7	84.1	6.1	7.3%
Hydraulic Excavators	87.9	77.3			81.2	65.8		
Others	47.6	42.0			50.6	45.0		
Logistics & Consturction	135.4	119.3	7.9	6.6%	131.8	110.7	6.0	5.4%
Energy & Lifeline	42.1	51.1	2.9	5.7%	61.1	42.8	(0.7)	(1.7%)
Others	1.5	1.6	0.6	41.2%	1.5	1.5	0.8	53.9%
Total	351.1	310.7	19.2	6.2%	400.9	314.2	14.8	4.7%

(2) Sales by Regional Segment *1,2

(Unit: JPY billion)

	1Q-FY2022 (April - June)							
	North America	Europe	Asia (Excluding China)	China	Others	Total	Japan	Total Sales
Mechatronics	19.8	21.0	7.9	7.4	5.8	61.8	13.3	75.1
Plastic Machinery	5.6	13.4	5.0	9.5	1.9	35.5	2.8	38.3
Industrial Machinery	11.2	18.3	11.9	18.5	2.2	62.1	22.0	84.1
Hydraulic Excavators	21.1	4.5	12.1	7.2	4.4	49.3	16.4	65.8
Logistics & Consturction	49.7	5.3	13.5	7.3	5.1	80.9	29.9	110.7
Energy & Lifeline	3.3	7.8	6.0	0.7	5.2	22.9	19.9	42.8
Others	-	-	-	0.0	-	0.0	1.4	1.5
Total	83.9	52.5	39.2	33.8	18.3	227.7	86.5	314.2
Sales ratio (%)	26.7	16.7	12.5	10.7	5.8	72.5	27.5	

	1Q-FY2021 (April - June)							
	North America	Europe	Asia (Excluding China)	China	Others	Total	Japan	Total Sales
Mechatronics	12.1	17.8	6.5	7.0	4.4	47.7	13.3	60.9
Plastic Machinery	4.1	14.0	5.2	16.6	2.5	42.4	3.1	45.5
Industrial Machinery	8.7	17.7	9.8	22.9	2.6	61.7	16.2	77.8
Hydraulic Excavators	17.6	7.1	10.3	22.2	4.1	61.2	16.1	77.3
Logistics & Consturction	43.0	7.2	11.4	22.2	4.4	88.3	31.0	119.3
Energy & Lifeline	2.4	7.1	3.4	0.4	5.7	19.0	32.1	51.1
Others	-	-	-	0.0	-	0.0	1.6	1.6
Total	66.2	49.8	31.0	52.6	17.1	216.7	94.1	310.7
Sales ratio (%)	21.3	16.0	10.0	16.9	5.5	69.7	30.3	

*1 Subsidiaries in Japan : From April to June in 2021 or 2022 (3 months)
 Overseas subsidiaries : From January to June in 2021 or 2022 (6 months)

*2 Currency Exchange Rate (US dollars)

1Q-FY2022 : ¥129

1Q-FY2021 : ¥108