

Supplemental information for the 2nd Quarter of FY 2021

(1) Orders, Sales and Operating Income

(Unit: JPY billion)

	2Q-FY2020 (Apr. - Sep.)				2Q-FY2021 (Apr. - Sep.)				FY2021 (Apr. - Mar.)(FORECAST)				[Reference]FY2021 (FORECAST/at 2021.05)			
	Orders	Sales	Operating Profit	Operating Profit Ratio	Orders	Sales	Operating Profit	Operating Profit Ratio	Orders	Sales	Operating Profit	Operating Profit Ratio	Orders	Sales	Operating Profit	Operating Profit Ratio
Mechatronics	67.4	63.7	1.1	1.7%	93.3	75.9	2.7	3.5%	175.0	163.0	7.5	4.6%	158.0	149.0	7.5	5.0%
Industrial Machinery	81.1	96.6	8.9	9.2%	133.3	106.9	8.8	8.3%	248.0	226.0	16.0	7.1%	216.0	206.0	10.0	4.9%
Plastic Machinery	40.0	34.5			59.1	53.2			107.0	104.5			93.0	92.0		
Logistics & Consturction	132.5	141.3	7.3	5.2%	191.5	167.3	9.5	5.7%	358.0	351.0	17.0	4.8%	320.0	308.0	16.0	5.2%
Hydraulic Excavators	75.2	79.7			122.7	106.6			240.0	224.0			205.0	194.0		
Energy & Lifeline	87.0	87.1	3.0	3.4%	68.0	93.1	5.2	5.6%	203.0	204.0	17.0	8.3%	181.0	202.0	14.5	7.2%
Others	2.8	3.1	1.0	31.5%	3.3	2.9	1.3	45.1%	6.0	6.0	2.5	41.7%	5.0	5.0	2.0	40.0%
Total	370.8	391.7	21.2	5.4%	489.5	446.0	27.5	6.2%	990.0	950.0	60.0	6.3%	880.0	870.0	50.0	5.7%

(2) Sales by Regional Segment *1

(Unit: JPY billion)

	2Q-FY2021 (April - September)							
	North America	Europe	Asia (Excluding China)	China	Others	Total	Japan	Total Sales
Mechatronics	12.1	17.8	6.8	7.3	4.4	48.4	27.5	75.9
Industrial Machinery	9.1	17.8	13.7	27.7	2.9	71.3	35.6	106.9
Logistics & Consturction	46.9	9.7	16.4	22.5	7.0	102.4	64.9	167.3
Hydraulic Excavators	21.4	9.3	13.9	22.4	6.7	73.6	33.1	106.6
Energy & Lifeline	4.9	7.1	7.0	0.5	10.1	29.6	63.5	93.1
Others	-	-	-	0.0	-	0.0	2.9	2.9
Total	72.9	52.5	44.0	58.0	24.3	251.7	194.4	446.0

	2Q-FY2020 (April - September)							
	North America	Europe	Asia (Excluding China)	China	Others	Total	Japan	Total Sales
Mechatronics	11.0	13.2	5.7	4.8	3.5	38.2	25.5	63.7
Industrial Machinery	9.4	11.9	24.9	14.6	2.3	63.1	33.5	96.6
Logistics & Consturction	33.8	2.6	8.8	21.0	4.3	70.4	70.8	141.3
Hydraulic Excavators	12.5	1.9	7.1	20.1	3.7	45.3	34.4	79.7
Energy & Lifeline	3.1	5.7	14.8	0.6	7.9	32.2	54.9	87.1
Others	-	-	-	0.0	-	0.0	3.1	3.1
Total	57.3	33.3	54.3	41.0	18.0	203.9	187.8	391.7

(3) Capital Investment, Depreciation and Amortization, Reserch & Development

(Unit: JPY billion)

	2Q-FY2020 (Apr. - Sep.)		FY2020 (Apr. - Mar.)		2Q-FY2021 (Apr. - Sep.)		FY2021 (Apr. - Mar.)(FORECAST)	
	Actual	(%)	Actual	(%)	Actual	(%)	Forecast	(%)
Capital Investment *2	19.5	5.0%	39.8	4.7%	21.9	4.9%	34.0	3.6%
Depreciation and Amortization	14.8	3.8%	29.7	3.5%	15.2	3.4%	31.2	3.3%
Reserch & Development *3	9.6	2.5%	19.4	2.3%	9.4	2.1%	24.0	2.5%

*1 Currency Exchange Rate(US dollars)

2Q-FY2020 : ¥106

2Q-FY2021 : ¥108

FY2021 : ¥110(Estimate)

*2 Actuals are based on cash flow.
Forecast is based on budget.*3 Actuals are based on P/L.
Forecast is based on budget.