

**Supplemental information for the 1st Quarter of FY 2021**
**(1) Orders, Sales and Operating Income**

(Unit: JPY billion)

	1Q-FY2020 (Apr. - Jun.)				1Q-FY2021 (Apr. - Jun.)			
	Orders	Sales	Operating Profit	Operating Profit Ratio	Orders	Sales	Operating Profit	Operating Profit Ratio
Mechatronics	34.6	30.4	(0.1)	(0.3%)	45.1	35.3	0.8	2.2%
Industrial Machinery	38.5	43.3	3.1	7.2%	66.8	49.4	3.9	7.8%
Plastic Machinery	18.0	15.3	/	/	28.8	24.1	/	/
Logistics & Construction	63.6	65.7	2.8	4.2%	92.2	83.7	6.2	7.4%
Hydraulic Excavators	33.8	35.3	/	/	59.6	56.2	/	/
Energy & Lifeline	36.6	39.9	0.9	2.1%	37.6	46.2	3.6	7.8%
Others	1.3	1.4	0.4	25.4%	1.5	1.6	0.7	41.5%
<b>Total</b>	<b>174.7</b>	<b>180.7</b>	<b>7.0</b>	<b>3.9%</b>	<b>243.2</b>	<b>216.3</b>	<b>15.0</b>	<b>7.0%</b>

**(2) Sales by Regional Segment \***

(Unit: JPY billion)

	1Q-FY2021 (April - June)							
							Japan	Total Sales
	North America	Europe	Asia (Excluding China)	China	Others	Total		
Mechatronics	5.8	8.0	3.1	3.2	2.1	22.2	13.2	35.3
Industrial Machinery	4.5	8.6	6.1	12.7	1.4	33.3	16.1	49.4
Logistics & Construction	22.0	7.2	7.6	12.7	3.2	52.8	31.0	83.7
Hydraulic Excavators	10.7	7.1	6.5	12.7	3.1	40.1	16.1	56.2
Energy & Lifeline	2.2	3.2	3.0	0.3	5.4	14.2	32.0	46.2
Others	-	-	-	0.0	-	0.0	1.6	1.6
<b>Total</b>	<b>34.6</b>	<b>27.0</b>	<b>19.7</b>	<b>28.9</b>	<b>12.1</b>	<b>122.4</b>	<b>93.9</b>	<b>216.3</b>

	1Q-FY2020 (April - June)							
							Japan	Total Sales
	North America	Europe	Asia (Excluding China)	China	Others	Total		
Mechatronics	5.6	6.5	2.9	2.0	1.5	18.5	11.9	30.4
Industrial Machinery	4.3	5.7	11.3	6.0	1.5	28.8	14.5	43.3
Logistics & Construction	18.0	1.1	4.6	9.4	2.1	35.2	30.5	65.7
Hydraulic Excavators	6.4	0.9	3.6	8.6	1.8	21.2	14.1	35.3
Energy & Lifeline	1.7	2.7	6.1	0.4	4.6	15.5	24.4	39.9
Others	-	-	-	0.0	-	0.0	1.4	1.4
<b>Total</b>	<b>29.7</b>	<b>15.9</b>	<b>24.9</b>	<b>17.9</b>	<b>9.6</b>	<b>98.0</b>	<b>82.6</b>	<b>180.7</b>

\* Currency Exchange Rate (US dollars)

1Q-FY2021 : ¥108

1Q-FY2020 : ¥107