Sumitomo Heavy Industries, Ltd.

CONSOLIDATED FINANCIAL REPORT

For the Three-Month Period from April 1 to June 30, 2022

All financial information has been prepared in accordance with generally accepted accounting principles in Japan. This document has been translated from the Japanese original as a guide to non-Japanese investors, and contains forward-looking statements that are based on management's estimates, assumptions, and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. Amounts shown in this financial statement have been rounded to the nearest million yen.

Summary of Consolidated Financial Results For the Three-Month Period from April 1 to June 30, 2022 Presented August 5, 2022

Sumitomo Heavy Industries, Ltd.

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Scheduled date for submitting quarterly report	August 10, 2022
Scheduled date of payment of cash dividends	_
Availability of supplementary explanations for quarterly financial statement	No
Holding of meeting to explain quarterly financial statement	No

1. FY2022 First Quarter Consolidated Results (April 1, 2022, to June 30, 2022)

(1) Business Results

(Units: millions of yen)

		First Quarter April 1 to June 30, 2022		First Quarter April 1 to June 30, 2021	
	%	change		% change	
Net sales	314,208	_	216,267	19.7	
Operating profit	14,781	_	15,045	114.7	
Ordinary profit	16,583	_	15,059	164.5	
Profit attributable to owners of parent	10,311	_	9,260	255.7	
Profit attributable to owners of parent ratio (yen)	84.17		75.59		
Fully diluted profit attributable to owners of parent ratio	_		_		

Note 1: Comprehensive income:

Fiscal quarter ended June 30, 2022: 47,479 million yen, (— %) Fiscal quarter ended June 30, 2021: 22,591 million yen, (— %)

Note 2: The Company has changed the closing date from March 31 to December 31 starting from the fiscal year 2022 as the "Proposal for a Partial Change to the Articles of Incorporation" was approved at the 126th Ordinary General Meeting of Shareholders held on June 29, 2022. With regard to the consolidated cumulative first quarter under review, a transition period for the change of the closing date, accounts were closed in an irregular manner with a consolidation period being set to be three months from April 1, 2022 to June 30, 2022 in the case of the Company and its subsidiaries whose fiscal year ends in March and being set to be six months from January 1, 2022 to June 30, 2022 in the case of its subsidiaries whose fiscal year ends in December. Therefore, year-on-year change rates are not described in this document.

(2) Financial Position

(Units: millions of yen)

	End of First Quarter As of June 30, 2022	End of Previous Full Year March 31, 2022
Total assets	1,156,708	1,094,930
Total net assets	604,062	566,843
Equity ratio (%)	50.8	50.4

Reference: Equity:

Fiscal quarter ended June 30, 2022: 588,010 million yen Fiscal year ended March 31, 2022: 551,387 million yen

2. Dividends

(Unit: yen)

	Year Ended March 31, 2022	Year Ending December 31, 2022	Year Ending December 31, 2022 (forecast)
Annual dividends per share	•		
First quarter	_	_	
Second quarter	35.00		45.00
Third quarter	_		_
End of term	80.00		45.00
Annual dividends	115.00		90.00

Note: Changes from the most recent dividend forecast: No

3. FY2022 Consolidated Forecasts (April 1, 2022, to December 31, 2022)

(Units: millions of yen)

		(Onits. millions of year)
	Full Year April 1, 2022, to December 3 2022	
		% change
Net sales	850,000	_
Operating profit	51,000	
Ordinary profit	49,000	
Profit attributable to owners of parent	30,000	_
Profit attributable to owners of parent ratio (yen)		244.90

Note 1: Changes from the most recent dividend forecast: No

Note 2: The Company has changed the closing date from March 31 to December 31 starting from the fiscal year 2022 as the "Proposal for a Partial Change to the Articles of Incorporation" was approved at the 126th Ordinary General Meeting of Shareholders held on June 29, 2022. With regard to the fiscal year ending December 31, 2022, a transition period for the change of the closing date, estimated values are stated with a consolidation period being set to be nine months from April 1, 2022 to December 31, 2022 in the case of the Company and its subsidiaries whose fiscal year ends in March and being set to be twelve months from January 1, 2022 to December 31, 2022 in the case of its subsidiaries whose fiscal year ends in December. Therefore, year-on-year change rates are not described in this document.

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Additional Notes

(1) Transfers of important subsidiaries during the three months ended June 30, 2022:	None	. 2022:	June 30.	ended	months	e three	durina t	subsidiaries	portant	of imp	Transfers	(1)
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(moves of specific subsidiaries due to change in scope of consolidation)

Newly consolidated: —

Excluded from consolidation: —

(2) Special accounting measures applied in the quarterly consolidated financial report: Applicable

(3) Changes to accounting policies, changes to accounting estimates, and retrospective restatements

(i) Changes to accounting policies due to revisions to accounting standards: None

(ii) Changes to accounting policies not otherwise stated in (i):

(iii) Changes to accounting estimates: None

(iv) Retrospective restatements: None

(4) Number of shares issued (share capital)

(i) Number of shares issued at end of fiscal period (including treasury shares):

As of June 30, 2022 122,905,481 shares As of March 31, 2022 122,905,481 shares

(ii) Number of treasury shares at end of fiscal period:

As of June 30, 2022 405,888 shares As of March 31, 2022 405,110 shares

(iii) Average number of shares during fiscal period (cumulative quarterly period):

As of June 30, 2022 122,499,864 shares As of June 30, 2021 122,507,252 shares

Explanations and Other Special Items regarding the Pertinent Reasons for the Earnings Forecast

Earnings forecasts and outlooks concerning future financial results are believed to be reasonable based on information available at the time of publication. Actual financial results may vary from the above forecast and outlook due to a variety of factors. For information on the assumptions that form the basis of the earnings forecast and items to note concerning the use of earnings forecasts, please refer to the *Explanation of the Consolidated Earnings Forecast and Other Forward-Looking Estimates* in the *Supplementary Materials* section beginning on page 8.

^{*} The Quarterly Summary of Financial Results is not subject to the Quarterly Review by a Certified Public Accountant or an Independent Auditor

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I. Qualitative Information regarding Current Quarterly Consolidated Business Performance

1. Explanation of Business Performance

The Company has changed the closing date from March 31 to December 31 starting from the fiscal year 2022 as the "Proposal for a Partial Change to the Articles of Incorporation" was approved at the 126th Ordinary General Meeting of Shareholders held on June 29, 2022. With regard to the consolidated cumulative first quarter under review, a transition period for the change of the closing date, accounts were closed in an irregular manner with a consolidation period being set to be three months from April 1, 2022 to June 30, 2022 in the case of the Company and its subsidiaries whose fiscal year ends in March and being set to be six months from January 1, 2022 to June 30, 2022 in the case of its subsidiaries whose fiscal year ends in December. Therefore, with regard to the situation by segment, comparative information using the same quarter of the previous fiscal year, for which results are restated so that such period becomes comparable to the consolidated cumulative first quarter under review (such same quarter of the previous fiscal year is hereinafter referred to as "the same quarter of the previous fiscal year after adjustment"), is described in this document.

As for the business environment surrounding the Group during the first quarter under review, capital investments were strong mainly in the manufacturing sector in Japan, although the impact of the spread of COVID-19 infections still remained partially. Turning to overseas regions, capital investments grew steadily due to an economic upturn in the US, Europe, etc. These factors resulted in a global uptick in demand for machinery. On the other hand, in some regions and sectors (such as China, which was affected by lockdowns due to the spread of COVID-19 infections), the pace of recovery was slow, indicating a polarized gap in the global economy. Also, uncertainty remained mainly due to higher prices of raw materials and procured products, strains in their supply-demand conditions, ongoing geopolitical risks (as exemplified by the issue between Russia and Ukraine), rapid weakening of the yen and fluctuations in oil prices in addition to the aforementioned factors.

In this business environment, the Group promoted the "Medium-Term Management Plan 2023," aimed to increase corporate value in a sustainable manner by solving social issues through products and services, and moved forward with measures, such as constructing a robust entity, making changes for improvement of corporate value, expanding contribution to SDGs and strengthening initiatives for reducing environmental burdens.

As a result, the Group's orders and net sales amounted to JPY400.9 billion and JPY314.2 billion, respectively. In terms of profitability, the Group posted operating profit of JPY14.8 billion and ordinary profit of JPY16.6 billion and quarterly profit attributable to owners of parent came to JPY10.3 billion.

The situation by segment is described below.

(i) Mechatronics

Orders, sales and operating profit all increased due to a rise in demand for small-to-medium sized gear reducers, precision gears for robot articulations and motors in Japan, Europe and the US. As a result, orders increased by 23% as compared to the same period of the previous fiscal year after adjustment to finish at JPY93.8 billion, while sales increased by 23% as compared to the same period of the previous fiscal year after adjustment to finish at JPY75.1 billion. Further, the segment posted operating profit of JPY2.6 billion (up 5% from the same period of the previous fiscal year after adjustment).

(ii) Industrial Machinery

For the Plastic injection molding machine business, orders, sales and operating profit all decreased due to the cooling of demand from China and Europe, which had been strong because of recovery from the COVID-19 pandemic. For other machine models, orders, sales and operating profit all increased due to growth in demand for semiconductor-related products. As a result, orders increased by 18% as compared to the same period of the previous fiscal year after adjustment to finish at JPY112.7 billion, sales came to JPY84.1 billion, up 8% from the same period of the previous fiscal year after adjustment, and operating profit increased by 17% as compared to the same period of the previous fiscal year after adjustment to finish at JPY6.1 billion.

(iii) Logistics & Construction

With regard to the hydraulic excavator business, orders, sales and operating profit all decreased due partly to a significant decrease in demand from the Chinese market because of lockdowns and strains in demand-supply conditions of procured goods, although demand from Japan and the North America region was strong. Turning to other businesses, the mobile crane business saw increases in orders and sales due partly to strong demand from the North America region but operating profit remained unchanged from the same period of the previous fiscal year after adjustment. On the other hand, for the material handling business, orders decreased due to a delay in recovery of demand related to shipbuilding and steel industry but sales and operating profit increased because there was a backlog of orders. As a result of the above, orders across the segment decreased by 3% as compared to the same period of the previous fiscal year after adjustment to finish at JPY131.8 billion, while sales decreased by 7% as compared to the same period of the previous fiscal year after adjustment to finish at JPY110.7 billion. The segment posted an operating profit of JPY6.0 billion, a 24% decrease as compared to the same period of the previous fiscal year after adjustment.

(iv) Energy & Lifelines

Orders in the energy plant business increased under review partly because orders were received for large-scale projects for biomass-fueled power generation plants in Japan and Europe, and both sales and operating profit decreased due to a decreased backlog of orders in Japan. For other businesses, orders increased but sales decreased and operating profit remained unchanged from the same period of the previous fiscal year after adjustment. As a result of the above, orders across the segment increased by 45% as compared to the same period of the previous fiscal year after adjustment to finish at JPY61.1 billion, while sales decreased by 16% as compared to the same period of the previous fiscal year after adjustment to finish at JPY42.8 billion. The segment posted an operating loss of JPY0.7 billion.

(v) Others

Orders decreased by 1% to JPY1.5 billion, sales decreased by 7% to JPY1.5 billion, and operating profit increased by 21% to JPY0.8 billion from the same period of the previous fiscal year after adjustment, respectively.

2. Explanation of the Group's Consolidated Financial Position

1. Condition of Assets, Liabilities, and Net Assets

Total assets at the end of the first quarter of the current consolidated fiscal year under review (ended June 30, 2022) amounted to JPY1.1567 trillion, an increase of JPY61.8 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to increases of JPY42.6 billion in inventory assets and JPY12.7 billion in tangible fixed assets, while notes and accounts receivable - trade and contract assets decreased by JPY13.8 billion as compared to the end of the previous consolidated fiscal year.

Total liabilities came to JPY552.6 billion, an increase of JPY24.6 billion as compared to the end of the previous consolidated fiscal year. This was partly because interest-bearing liabilities increased by JPY23.8 billion.

Net assets amounted to JPY604.1 billion, an increase of JPY37.2 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to an increase of JPY38.5 billion in foreign currency translation adjustments.

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As a result of the above, the shareholders' equity ratio increased by 0.5 point from the end of the previous consolidated fiscal year to finish at 50.8%.

2. Cash Flow Condition

Cash and cash equivalents at the end of the first quarter of the current consolidated fiscal year under review came to JPY95.5 billion, an increase of JPY10.5 billion from the end of the previous consolidated fiscal year. Cash flows for the consolidated cumulative first quarter under review and the factors contributing to increases or decreases in cash flows are as follows.

With regard to the consolidated cumulative first quarter under review, as a result of the change of the closing date, accounts were closed in an irregular manner with a consolidation period being set to be three months from April 1, 2022 to June 30, 2022 in the case of the Company and its subsidiaries whose fiscal year ends in March and being set to be six months from January 1, 2022 to June 30, 2022 in the case of its subsidiaries whose fiscal year ends in December. Therefore, year-on-year change rates are not described in this document.

(Cash Flow from Operating Activities)

Cash flow from operating activities increased by JPY4.9 billion during the consolidated cumulative first quarter under review. The main sources of cash flow were decreases in notes and accounts receivable and contract assets of JPY39.0 billion as well as quarterly net income before taxes and other adjustments of JPY17.1 billion. The main sources of expenses were an increase in inventory assets of JPY26.0 billion and a decrease in notes and accounts payable of JPY17.3 billion.

(Cash Flow from Investing Activities)

Cash flow from investing activities decreased by JPY10.7 billion during the consolidated cumulative first quarter under review. The main reason for the cash outflow was JPY10.6 billion used to acquire fixed assets.

(Cash Flow from Financing Activities)

Cash flow from financing activities increased by JPY9.8 billion during the consolidated cumulative first quarter under review. The main source of cash flow was an increase in interest-bearing debts of JPY20.9 billion. The main sources of expenses were payments of dividends of JPY9.5 billion.

3. Explanation of the Consolidated Earnings Forecast and Other Forward-Looking Estimates

No change has been made to the consolidated earnings forecast for the fiscal year ending December 31, 2022 that was announced in the financial report dated May 10, 2022.

II. Quarterly Consolidated Financial Statements and Key Explanatory Notes

1. Quarterly Consolidated Balance Sheets

	End of Full Year As of March 31, 2022	End of First Quarter As of June 30, 2022
	Amount	Amount
Assets		
Current assets		
Cash and deposits	88,782	98,896
Notes and accounts receivable - trade and contract assets	294,771	280,998
Inventory assets	232,139	274,771
Other	35,897	41,156
Allowance for doubtful accounts	(3,487)	(5,218)
Total current assets	648,102	690,604
Fixed assets		
Tangible fixed assets		
Land	109,438	110,649
Other (net)	191,577	203,018
Total tangible fixed assets	301,014	313,668
Intangible fixed assets		
Goodwill	31,054	32,908
Other	46,500	47,579
Total intangible fixed assets	77,554	80,487
Investments and other assets		
Other	71,614	74,182
Allowance for doubtful accounts	(3,354)	(2,233)
Total investments and other assets	68,260	71,949
Total Fixed assets	446,828	466,104
Total assets	1,094,930	1,156,708

		(Office: Millions of year)
	End of Full Year As of March 31, 2022	End of First Quarter As of June 30, 2022
	Amount	Amount
Liabilities		
Current liabilities		
Notes and accounts payable - trade	172,615	167,902
Short-term loans payable	19,198	29,444
Current portion of bonds payable	10,000	10,000
Current portion of long-term loans payable	7,745	9,876
Commercial Papers	6,000	17,000
Provision for construction warranties	15,267	13,587
Other provision amount	2,714	1,832
Other	133,284	139,198
Total current liabilities	366,823	388,839
Fixed Liabilities		
Bonds payable	40,000	40,000
Long-term debt due after one year	28,307	28,739
Defined benefit liability	46,911	48,179
Deferred income taxes on revaluation	20,479	20,479
Provision amount	153	160
Other	25,414	26,249
Total non-current liabilities	161,265	163,806
Total liabilities	528,087	552,646
Net assets		
Shareholders' equity		
Capital stock	30,872	30,872
Capital surplus	26,071	26,056
Retained earnings	423,104	423,615
Treasury shares	(1,123)	(1,126)
Total Shareholders' equity	478,923	479,417
Accumulated other comprehensive income		
Valuation difference on available-for- sale securities	4,763	4,499
Deferred gains or losses on hedges	(1,363)	(2,379)
Revaluation reserve for land	40,442	40,442
Foreign currency translation adjustments	23,601	62,136

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	End of Full Year As of March 31, 2022	End of First Quarter As of June 30, 2022
	Amount	Amount
Remeasurements of defined benefit plans	5,022	3,896
Total accumulated other comprehensive income	72,464	108,593
Non-controlling interests	15,456	16,052
Total net assets	566,843	604,062
Total liabilities and net assets	1,094,930	1,156,708

2. Quarterly Consolidated Income Statements and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Income Statements Three months ended June 30, 2022

	Previous First Quarter	Present First Quarter
	April 1, 2021 to June 30, 2021	April 1, 2022 to June 30, 2022
	Amount	Amount
Net sales	216,267	314,208
Cost of sales	166,252	243,945
Gross income	50,015	70,263
Selling, general and administrative expenses	34,970	55,482
Operating profit	15,045	14,781
Non-operating profit		
Interest income	162	318
Dividend income	193	211
Foreign exchange profit	24	1,941
Other	731	850
Total non-operating profit	1,109	3,320
Non-operating expenses		
Interest expenses	186	342
Patent related expenses	298	309
Other	611	867
Total non-operating expenses	1,095	1,518
Ordinary profit	15,059	16,583
Extraordinary profit		
Gain on business transfer	_	694
Total extraordinary profit	_	694
Extraordinary losses		
Impairment loss	131	152
Total extraordinary losses	131	152
Profit before income taxes	14,928	17,126
Income taxes	5,454	6,808
Profit	9,474	10,318
Profit attributable to no-controlling interests	214	7
Profit attributable to owners of parent	9,260	10,311

Quarterly Consolidated Statement of Comprehensive Income Three months ended June 30, 2022

	Previous First Quarter April 1, 2021 to June 30, 2021	Present First Quarter April 1, 2022 to June 30, 2022
	Amount	Amount
Profit	9,474	10,318
Other comprehensive income		
Valuation difference on available-for-sale securities	(83)	(264)
Deferred gains or losses on hedges	1	(1,015)
Foreign currency translation adjustments	13,609	39,579
Adjustment to retirement benefits	(414)	(1,140)
Share of other comprehensive income of entities accounted for using equity method	4	2
Total other comprehensive income	13,117	37,161
Comprehensive income	22,591	47,479
(Breakdown)		
Quarterly comprehensive income attributable to owners of parent	21,955	46,440
Quarterly comprehensive income attributable to non-controlling interests	637	1,039

3. Items of Special Note Concerning the Quarterly Consolidated Financial Statements

(Significant Events or Conditions that Question the Premise of a Going Concern)

There are no applicable items.

(Notes regarding Significant Fluctuations to Shareholders' Equity)

There are no applicable items.

(Application of Accounting Procedures Specific to Preparation of Quarterly Consolidated Financial Statements)

(Calculation of tax expenses)

The effective tax rate expected to be imposed on pretax profit (after tax effect accounting) applicable to the consolidated fiscal year in which the first quarter of the current consolidated fiscal year under review is included was estimated based on reasonable assumptions, and tax expenses were calculated by multiplying the quarterly pretax profit by the estimated effective tax rate.

(Additional information)

(Application of the group tax sharing system)

The Company and a part of its consolidated subsidiaries in Japan made a shift from the consolidated taxation system to the group tax sharing system in the first quarter of the current consolidated fiscal year. As a result, with regard to accounting procedures and disclosure for income tax, local corporation tax and tax effect accounting, we apply the "Practical Solution on the Accounting and Disclosure under the Group Tax Sharing System" (Practical Issues Task Force No. 42, August 12, 2021; hereinafter referred to as "PITF No. 42"). In addition, based on Paragraph 32(1) of PITF No. 42, we consider there will be no impact from changes in our accounting policy resulting from the application of PITF No. 42.

(Subsequent Events of Significant Importance)

There are no applicable items.

III. Supplemental Information

Orders Received, Sales and Operating Profit/Loss, and Balance of Orders Received, by Segment

With regard to the consolidated cumulative first quarter under review, as a result of the change of the closing date, accounts were closed in an irregular manner with a consolidation period being set to be three months from April 1, 2022 to June 30, 2022 in the case of the Company and its subsidiaries whose fiscal year ends in March and being set to be six months from January 1, 2022 to June 30, 2022 in the case of its subsidiaries whose fiscal year ends in December. Therefore, comparative information using the same quarter of the previous fiscal year, for which results are restated so that such period becomes comparable to the consolidated cumulative first quarter under review (such same quarter of the previous fiscal year after adjustment"), is described below as reference values.

(1) Orders Received

(Units: millions of yen)

Segment	After adjustment; April 1, 2021 to June 30, 2021	April 1, 2022 to June 30, 2022	Y/Y Change	
	Amount	Amount	Amount	%
Mechatronics	76,359	93,813	17,454	22.9
Industrial Machinery	95,749	112,748	16,999	17.8
Logistics & Construction	135,408	131,764	(3,644)	(2.7)
Energy & Lifelines	42,105	61,082	18,977	45.1
Others	1,498	1,490	(8)	(0.5)
Total	351,118	400,897	49,778	14.2

(2) Sales and operating profit/loss

Segment	After adjustment; April 1, 2021 to June 30, 2021		April 1, 2022 to June 30, 2022		Y/Y Change	
	Sales	Operating profit/loss	Sales	Operating profit/loss	Sales	Operating profit/loss
Mechatronics	60,937	2,497	75,082	2,616	14,145	119
Industrial Machinery	77,844	5,232	84,088	6,142	6,244	910
Logistics & Construction	119,251	7,889	110,743	5,979	(8,508)	(1,910)
Energy & Lifelines	51,125	2,939	42,842	(739)	(8,284)	(3,678)
Others	1,570	625	1,453	576	(117)	(49)
Adjustment	_	22		208		185
Total	310,728	19,203	314,208	14,781	3,480	(4,422)

(3) Balance of Orders Received

(Units: millions of yen)

Segment	End of Full Year As of March 31, 2022	April 1, 2022 to June 30, 2022	Y/Y Change	
	Amount Amount		Amount	%
Mechatronics	87,005	105,736	18,731	21.5
Industrial Machinery	149,845	178,505	28,660	19.1
Logistics & Construction	196,875	217,897	21,021	10.7
Energy & Lifelines	246,151	264,391	18,240	7.4
Others	1,248	1,285	37	3.0
Total	681,124	767,813	86,689	12.7

Business segments of the Company are categorized as follows.

Businesses	Main Products		
Mechatronics	Power transmission, control equipment, motors, inverters, laser processing systems, precision positioning equipment, control components		
Industrial Machinery	Plastics machinery, film forming machines, cryogenic equipment, precision forgings, semiconductor production equipment, ion accelerators, medical machines and equipment, forging press machines, machining tools, airconditioning equipment, defense equipment		
Logistics & Construction	Hydraulic excavators, mobile cranes, road machinery, material handling systems, logistics systems, automated parking systems		
Energy & Lifelines	Private power generation facilities, boilers, air pollution control equipment, water and sewage treatment systems, turbines, pumps, pressure vessels, mixing vessels, food processing machinery, ships		

2. (Summary) Quarterly Consolidated Cash Flows Statement

With regard to the consolidated cumulative first quarter under review, as a result of the change of the closing date, accounts were closed in an irregular manner with a consolidation period being set to be three months from April 1, 2022 to June 30, 2022 in the case of the Company and its subsidiaries whose fiscal year ends in March and being set to be six months from January 1, 2022 to June 30, 2022 in the case of its subsidiaries whose fiscal year ends in December. Since a period subject to comparison differs between cumulative results for the first quarter under review and results for the same period of the previous fiscal year, increases and decreases are not stated.

	, ,	
	Previous First Quarter April 1, 2021 to June 30, 2021	Present First Quarter April 1, 2022 to June 30, 2022
Profit before income taxes	14,928	17,126
Depreciation	7,561	12,077
(Increase) decrease in notes and accounts receivable	18,410	38,987
(Increase) decrease in inventories	(6,983)	(25,982)
Increase (decrease) in notes and accounts payable - trade	(3,629)	(17,270)
Payments for income taxes	(6,036)	(9,357)
Other	(2,427)	(10,658)
Cash flows from operating activities	21,825	4,922
Purchase of fixed assets	(9,210)	(10,572)
Other	(2,508)	(85)
Cash flows from investing activities	(11,718)	(10,657)
Increase (decrease) in loans payable	(10,066)	20,899
Cash dividends paid	(6,656)	(9,531)
Other	(156)	(1,539)
Cash flows from financing activities	(16,878)	9,829
Other	2,863	6,365
Cash and cash equivalents at beginning of year	96,242	84,992
Cash and cash equivalents at end of quarter	92,335	95,451