

Sumitomo Heavy Industries, Ltd.

FIRST QUARTER CONSOLIDATED FINANCIAL REPORT

For the Three-Month Period from April 1 to June 30, 2015

All financial information has been prepared in accordance with generally accepted accounting principles in Japan. This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on management's estimates, assumptions, and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. Amounts shown in this financial statement have been rounded to the nearest million yen.

Summary of Consolidated Financial Results
For the First Quarter Ended June 30, 2015
 Presented July 30, 2015

Sumitomo Heavy Industries, Ltd.

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Scheduled reporting date for quarterly report	August 6, 2015
Scheduled date of payment of cash dividends	—
Availability of supplementary explanations for quarterly financial statement	None
Holding of meeting to explain quarterly financial statement	None

1. FY 2015 First Quarter Consolidated Results (April 1, 2015, to June 30, 2015)

(1) Business Results

(Units: millions of yen)

	First Quarter April 1 to June 30, 2015		Previous First Quarter April 1 to June 30, 2014	
		% change		% change
Net sales	152,695	8.6	140,666	17.2
Operating income	7,752	27.3	6,089	354.1
Ordinary income	6,993	16.8	5,987	188.57
Net income attributed to shareholders of the parent company	4,418	8.1	4,086	581.1
Net income per share (yen)	7.21		6.66	
Fully diluted net income per share (yen)	—		—	

Note: Comprehensive income

Fiscal quarter ended June 30, 2015: 2,366 million yen (79.1%)

Fiscal quarter ended June 30, 2014: 1,321 million yen (-86.4%)

(2) Financial Position

(Units: millions of yen)

	End of First Quarter As of June 30, 2015	End of Previous Full Year As of March 31, 2015
Total assets	769,874	786,027
Shareholders' equity	364,311	365,101
Equity ratio (%)	46.7	45.8

Reference: Equity

Fiscal quarter ended June 30, 2015: 359,462 million yen

Fiscal year ended March 31, 2015: 360,079 million yen

2. Dividends

(Units: yen)

	Year Ended March 31, 2015	Year Ended March 31, 2016	Year Ended March 31, 2016 (forecast)
Annual dividends per share			
First quarter	—	—	
Second quarter	5.00		7.00
Third quarter	—		—
End of term	7.00		7.00
Annual dividends	12.00		14.00

Note: Changes from the most recent dividend forecast: None

3. FY 2015 Consolidated Forecasts (April 1, 2015, to March 31, 2016)

(Units: millions of yen)

	Second Quarter (Cumulative) April 1, 2015, to September 30, 2015		Full Year April 1, 2015, to March 31, 2016	
		% change		% change
Net sales	330,000	7.7	700,000	4.9
Operating income	20,000	0.3	52,500	14.1
Ordinary income	19,500	(2.5)	50,000	10.8
Net income attributed to shareholders of the parent company	11,000	(10.4)	30,000	23.2
Projected net income per share (yen)	17.94		48.94	

Note: Changes from the most recent consolidated forecast: None

Additional Notes

(1) Transfers of important subsidiaries during the fiscal period (moves of specific subsidiaries due to change in scope of consolidation):	None
Newly consolidated:	None
Excluded from consolidation:	None
(2) Special accounting measures applied in the quarterly consolidated financial report:	None
(3) Changes to accounting policies, changes to accounting estimates, and restatements	
(i) Changes to accounting policies resulting from revisions to accounting standards, etc.:	Yes
(ii) Changes other than (i):	None
(iii) Changes to accounting estimates:	None
(iv) Restatements:	None
(4) Number of shares issued (common shares)	
(i) Number of shares issued at end of fiscal period (including treasury stock):	
As of June 30, 2015	614,527,405 shares
As of March 31, 2015	614,527,405 shares
(ii) Amount of treasury stock at end of fiscal period	
As of June 30, 2015	1,517,621 shares
As of March 31, 2015	1,495,994 shares
(iii) Average number of shares during fiscal period (cumulative quarterly period)	
As of June 30, 2015	613,016,682 shares
As of June 30, 2014	613,266,116 shares

Recording of Implementation Conditions regarding Quarterly Review Procedures

This quarterly financial summary does not fall within the scope of the Quarterly Review Procedures referenced in the Financial Instruments and Exchange Act. At the time of disclosure of the quarterly financial summary, the Group was in the process of implementing the quarterly review procedures for its quarterly financial statements.

Explanations and Other Special Items regarding the Pertinent Reasons for the Earnings Forecast

Earnings forecasts and outlooks concerning future financial results are believed to be reasonable based on information available at the time of publication. Actual financial results may vary from the above forecast and outlook because of a variety of factors. For information on the assumptions that form the basis of the earnings forecast and items to note concerning the use of earnings forecasts, please see the *Explanation of the Consolidated Earnings Forecast and Other Forward-Looking Estimates* in the *Supplementary Materials* on page 8.

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1. Qualitative Information regarding Current Quarterly Consolidated Business Performance

(1) Explanation of Business Performance

Despite an anticipated recoil in demand as a response to a rise in the consumer tax, the Japanese economy in the first quarter of the current consolidated fiscal year under review showed positive signs as persistent gains in the stock market as well as rising wages resulted in a gentle recovery of personal consumption, and improved financial performance of corporations resulted in an upwards trend in capital investment activity. Outside of Japan, the Eurozone shifted gears towards a gentle recovery, the pace of recovery slowed in the U.S., and the slowdown of the Chinese economy continued. Growth in other emerging markets also slowed mainly due to the impact of the Chinese economy. As a result, the condition of the overall global economy was stagnant.

Consequently, orders fell across all segments of the Group with the exception of the Machinery Components and Industrial Machinery segments as compared to the same period last year (hereinafter referred to as the “previous term”), with the Group posting a figure of JPY179.9 billion a gain of 1% as compared to the previous year. In terms of sales, the Group posted better than previous term figures across all segments with the exception of the Industrial Machinery segment. In actual figures, sales totaled JPY152.7 billion, a gain of 9% as compared to the previous term.

Turning to income, as a result of an increase in sales and improvements made to profit margins, operating income was JPY7.8 billion, a gain of 27% as compared to the previous term, and ordinary income was JPY7.0 billion, a gain of 17% as compared to the previous term. Quarterly net income attributed to shareholders of the parent company also increased by 8% as compared to the previous term to finish at JPY4.4 billion.

Conditions in each business segment of the Group were as follows:

1. Machinery Components

Despite a slowdown in the Chinese market, a strong showing from the domestic and North American markets resulted in an increase in both orders and sales as compared to the previous term in this segment. In actual figures, the segment received orders worth JPY27.2 billion, a gain of 7% as compared to the previous term, and posted sales of JPY25.3 billion, a gain of 8% as compared to the previous term. Further, the segment posted operating income of JPY1.3 billion.

2. Precision Machinery

With respect to plastics machinery, IT-related demand from the Asian markets remained strong, while the domestic and Eurozone markets also trended positively. As a result, both orders and sales figures showed improvements as compared to the previous term. In other product areas, while orders for the segment’s semiconductor-related products fell as compared to the previous term, sales improved. In actual figures, the segment received orders worth JPY36.5 billion, a fall of 4% as compared to the previous term, and posted sales of JPY36.8 billion, a gain of 18% as compared to the previous term. Further, the segment posted operating income of JPY4.6 billion.

3. Construction Machinery

The hydraulic excavator business saw a drop in both orders and sales as compared to the previous term mainly due to the significant drop in demand from the Chinese market, and the slowdown in demand from the domestic market because of the rush to place orders in response to new emission rules in the previous fiscal year. In the mobile crane business, orders were flat as compared to the previous term due to the delayed recovery of the North American market while sales increased. In actual figures, the segment received orders worth JPY48.8 billion, a fall of 2% as compared to the previous term, and posted sales of JPY47.3 billion, a gain of 4% as compared to the previous term. Further, the segment posted operating income of JPY1.5 billion.

4. Industrial Machinery

In this segment, the material handling business was boosted by strong demand from the domestic shipbuilding sector, while the turbine business was boosted by demand from the overseas power generation sector. The industrial equipment business was successful in winning an order for a proton cancer therapy equipment. As a result, orders across the segment increased as compared to the previous term. Sales, however, dropped as compared to the previous term as the decrease in sales in the industrial equipment business exceeded the rise in sales in the material handling business. In actual figures, the segment received orders worth JPY30.9 billion, a gain of 74% as compared to the previous term, and posted sales of JPY15.7 billion, a fall of 5% as compared to the previous term. Further, the segment posted operating income of JPY900 million.

5. Ships

The segment received an order for one new vessel during the first quarter of the current fiscal year under review, a reduction of two vessels as compared to the previous term. With regard to sales, no vessels were handed over during the first quarter of the current fiscal year under review, as compared to one vessel in the previous term. In actual figures, the segment received orders worth JPY8.9 billion, a fall of 50% as compared to the previous term, and posted sales of JPY6.6 billion, a gain of 15% as compared to the previous term. Further, the segment posted an operating loss of JPY100 million.

6. Environmental Facilities & Plants

Despite receiving an order for boilers from the overseas IPP (Independent Power Producers) sector, overall orders in the energy plant business fell as compared to previous term, mainly as a result of a decrease in orders from the domestic market. On the other hand, orders in the water treatment plant business increased as compared to the previous term as a result of receiving an order on a large-scale refurbishment project. Sales also increased as compared to the previous term as boiler-related construction projects for the power generation sector progressed further towards completion. In actual figures, the segment received orders worth JPY26.4 billion, a fall of 3% as compared to the previous term, and posted sales of JPY17.8 billion, a gain of 8% as compared to the previous term. Further, the segment posted an operating loss of JPY700 million.

7. Other

In this segment, orders dropped while sales increased as compared to the previous term. In actual figures, the segment received orders worth JPY1.0 billion, a fall of 65% as compared to the previous term, and posted sales of JPY3.3 billion, a gain of 95% as compared to the previous term. Further, the segment posted operating income of JPY100 million.

(2) Explanation of the Group's Consolidated Financial Position

1. Condition of Assets, Liabilities, and Net Assets

Total assets at the end of the first quarter of the current consolidated fiscal year under review (ended June 30, 2015) amounted to JPY769.9 billion, a decrease of JPY16.2 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to the JPY15.0 billion decrease in trade notes and accounts receivable and the JPY15.0 billion decrease in marketable securities outstripping the JPY16.7 billion increase in inventory assets.

Total liabilities fell to JPY405.6 billion, a decrease of JPY15.4 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to decreases of JPY3.2 billion in trade notes and accounts payable, JPY2.9 billion in the balance of interest-bearing liabilities, and JPY7.5 billion in current liabilities.

Net assets fell to JPY364.3 billion, a decrease of JPY800 million as compared to the end of the previous consolidated fiscal year. This was mainly due to the JPY1.8 billion drop in the foreign currency translation adjustment.

As a result of the above, the shareholders' equity ratio improved by 0.9% from the end of the previous consolidated fiscal year to finish at 46.7%.

2. Cash Flow Condition

Cash flow used for operating activities totaled JPY2.6 billion (as compared to an inflow of JPY19.7 billion in the previous term). When broken down, the main components of the proceeds were JPY7.0 billion in quarterly net income before tax and other adjustments, and the JPY18.4 billion reduction in trade receivables. The main sources of the outflow of cash were the JPY17.6 billion increase in inventory assets and the JPY5.8 billion payment of corporate and other taxes.

Cash flow used for investing activities totaled JPY3.9 billion, as compared to an outflow of JPY2.5 billion during the previous term. This was mainly due to the JPY4.6 billion used to acquire fixed assets.

Cash flow used for financing activities totaled JPY6.8 billion, as compared to an outflow of JPY12.2 billion in the previous term. The outflow of cash was mainly used to repay outstanding debts in the amount of JPY2.3 billion (after netting out the inflow from debts repaid) and to make dividend payments in the amount of JPY4.1 billion.

As a result of the foregoing, the balance of cash and cash equivalents at the end of the first quarter of the current consolidated fiscal year under review totaled JPY76.8 billion, a decrease of JPY13.5 billion as compared to the end of the previous consolidated fiscal year.

(3) Explanation of the Consolidated Earnings Forecast and Other Forward-Looking Estimates

No revisions have been made to the consolidated earnings forecast for the fiscal year ending March 31, 2016, which was published along with the earnings summary on May 8, 2015.

Please note that from the second quarter of the current consolidated fiscal year, the main exchange rates are assumed to be USD1 = JPY120 and EUR1 = JPY135.

2. Notes regarding Summarized Information (Explanatory Notes)

(1) Changes Involving Important Subsidiaries during the Current Consolidated Year-to-Date Quarterly Period

There are no applicable items.

(2) Special Accounting Procedures Adopted during the Development of the Quarterly Consolidated Financial Report

There are no applicable items.

(3) Changes to Accounting Policies, Changes to Accounting Estimates, and Restatements

(Changes to Accounting Policies)

With regard to the “Revised Accounting Standards for Business Combination” (Accounting Standards Board of Japan (ASBJ) Accounting Standard – ASBJ Statement No. 21 dated September 13, 2013; hereinafter referred to as the “Revised Business Combination Accounting Standards”), the “Revised Accounting Standard for Consolidated Financial Statements” (Accounting Standards Board of Japan (ASBJ) Accounting Standard – ASBJ Statement No. 22 dated September 13, 2013; hereinafter referred to as the “Revised Consolidated Financial Statements Accounting Standards”), and the “Revised Accounting Standards for Business Divestitures” (Accounting Standards Board of Japan (ASBJ) Accounting Standard – ASBJ Statement No. 7 dated September 13, 2013; hereinafter referred to as the “Revised Business Divestitures Accounting Standards”) have been adopted from the first quarter of the current consolidated fiscal year under review. Where control of certain subsidiaries continues under the new accounting standards, the differential change in equity of the Group is reported as additional paid-in capital. In addition, a change was made to account for acquisition-related costs as an expense item in the consolidated fiscal year where such costs were incurred.

Further, with regard to business combinations executed after the beginning of the first quarter of the current consolidated fiscal year under review, the allotted acquisition cost resulting from the provisional accounting of the item will now be reflected in the quarterly consolidated financial report for the quarter in which the business integration is completed. Moreover, the way in which quarterly net income is denoted has been changed, and the term minority interest has been changed to non-controlling interests. In order to reflect such changes, the quarterly consolidated financial statements and the full consolidated year financial statements for the previous first quarter and previous consolidated fiscal year have been reclassified.

The implementation of the Revised Business Combination Accounting Standards has been carried out in accordance with Article 58-2(4) of the Revised Business Combination Accounting Standards, Article 44-5(4) of the Revised Consolidated Financial Statements Accounting Standards, and Article 57-4(4) of the Revised Business Divestitures Accounting Standards which allow for transitional treatment. The new standards have been adopted from the first quarter of the current consolidated fiscal year under review and will be utilized on a go-forward basis.

Please note that the impact of this change to the quarterly financial statements for the first quarter of the current consolidated fiscal year under review is minimal.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Units: millions of yen)

	End of Previous Fiscal Year As of March 31, 2015	End of First Quarter As of June 30, 2015
	Amount	Amount
Assets		
Cash and deposits	57,423	58,865
Notes and accounts receivable	194,916	179,959
Marketable securities	35,000	20,000
Inventory assets	153,835	170,567
Other	52,028	52,941
Allowance for doubtful accounts	(1,202)	(1,221)
Current assets	492,000	481,109
Land	108,749	108,192
Other (net)	119,553	117,861
Total tangible assets	228,302	226,053
Other	9,333	9,258
Total intangible assets	9,333	9,258
Other	58,576	55,890
Allowance for doubtful accounts	(2,184)	(2,436)
Investments and other assets	56,392	53,454
Fixed assets	294,027	288,764
Total assets	786,027	769,874

(Units: millions of yen)

	End of Previous Fiscal Year As of March 31, 2015	End of First Quarter As of June 30, 2015
	Amount	Amount
Liabilities		
Notes and accounts payable	140,436	137,268
Short-term bank loans	42,110	43,946
Long-term loans due within one year	15,201	10,910
Allowance	14,351	14,577
Other	100,673	93,165
Current liabilities	312,771	299,867
Bonds	10,000	10,000
Long-term debt due after one year	16,333	15,898
Allowance	203	203
Defined benefit liability	46,162	44,316
Deferred income taxes on revaluation	22,293	22,238
Other	13,163	13,040
Total fixed liabilities	108,155	105,696
Total liabilities	420,926	405,563
Net assets		
Common stock	30,872	30,872
Capital surplus	23,789	23,789
Retained earnings	239,815	240,662
Treasury stock	(764)	(781)
Total shareholders' equity	293,712	294,541
Unrealized gains on securities	5,437	6,018
Profit (loss) on deferred hedge	(2,229)	(2,749)
Revaluation reserve for land	40,476	40,864
Foreign currency translation adjustments	26,641	24,860
Re-measurement of defined benefit plans	(3,957)	(4,072)
Total accumulated other comprehensive income	66,367	64,921
Non-controlling interest	5,022	4,848
Total net assets	365,101	364,311
Total liabilities and net assets	786,027	769,874

(2) Consolidated Income Statements and Consolidated Statement of Comprehensive Income
Consolidated Income Statements

(Units: millions of yen)

	Previous First Quarter April 1, 2014, to June 30, 2014	Present First Quarter April 1, 2015, to June 30, 2015
	Amount	Amount
Net sales	140,666	152,695
Cost of sales	109,878	118,491
Gross income	30,788	34,204
Selling, general & administrative expenses	24,700	26,452
Operating income	6,089	7,752
Non-operating income		
Interest income	110	113
Dividend income	432	386
Other	758	721
Total non-operating income	1,300	1,220
Non-operating expenses		
Interest expense	720	527
Other	681	1,451
Total non-operating expenses	1,401	1,979
Ordinary income	5,987	6,993
Extraordinary losses		
Loss on impaired assets	9	9
Total extraordinary losses	9	9
Income before income taxes	5,978	6,985
Corporate income taxes	1,734	2,829
Net income	4,244	4,156
Quarterly net income (or loss) attributable to non-controlling interests	158	(262)
Net income attributed to shareholders of the parent company	4,086	4,418

Consolidated Statement of Comprehensive Income

(Units: millions of yen)

	Previous First Quarter April 1, 2014, to June 30, 2014	Present First Quarter April 1, 2015, to June 30, 2015
	Amount	Amount
Net income	4,244	4,156
Other comprehensive income		
Unrealized gains on securities	569	532
Profit (loss) on deferred hedge	461	(465)
Revaluation reserve for land	—	55
Foreign currency translation adjustments	(3,966)	(1,792)
Adjustment to retirement benefits	10	(116)
Amount applied for equity method accounting of affiliates	3	(4)
Total other comprehensive income	(2,922)	(1,790)
Comprehensive income	1,321	2,366
(Breakdown)		
Comprehensive income relating to parent company shareholdings	1,342	2,639
Quarterly comprehensive income relating to non-controlling interests	(20)	(273)

**(3) Notes regarding Consolidated Quarterly Financial Statements
(Notes on Premise of a Going Concern)**

There are no applicable items.

(Notes regarding Significant Fluctuations to Shareholders' Equity)

There are no applicable items.

(Subsequent Events of Significant Importance)

There are no applicable items.

4. Supplementary Information

(1) Orders, Sales and Operational Profit, and Balance of Orders by Segment

Orders Received

(Units: millions of yen)

Segment	April 1, 2014, to June 30, 2014	April 1, 2015, to June 30, 2015	Y/Y Change	
	Amount	Amount	Amount	%
Machinery Components	25,388	27,247	1,859	7.3
Precision Machinery	37,856	36,527	(1,330)	(3.5)
Construction Machinery	49,861	48,780	(1,081)	(2.2)
Industrial Machinery	17,782	30,939	13,157	74.0
Ships	17,671	8,922	(8,749)	(49.5)
Environmental Facilities & Plants	27,186	26,447	(738)	(2.7)
Other	2,941	1,027	(1,914)	(65.1)
Total	178,685	179,888	1,203	0.7

Sales and Operational Profit

(Units: millions of yen)

Segment	April 1, 2014, to June 30, 2014		April 1, 2015, to June 30, 2015		Y/Y Change	
	Sales	Operational Profit	Sales	Operational Profit	Sales	Operational Profit
Machinery Components	23,457	1,602	25,259	1,331	1,802	(271)
Precision Machinery	31,126	1,453	36,797	4,649	5,670	3,196
Construction Machinery	45,639	3,403	47,284	1,541	1,645	(1,862)
Industrial Machinery	16,501	123	15,659	892	(843)	769
Ships	5,769	(965)	6,627	(96)	858	870
Environmental Facilities & Plants	16,496	52	17,793	(684)	1,297	(736)
Other	1,677	449	3,277	122	1,600	(326)
Adjustments	—	(27)	—	(4)	—	24
Total	140,666	6,089	152,695	7,752	12,029	1,663

Balance of Orders Received

(Units: millions of yen)

Segment	End of Previous Fiscal Year As of March 31, 2015	End of First Quarter As of June 30, 2015	Change	
	Amount	Amount	Amount	%
Machinery Components	31,685	33,673	1,987	6.3
Precision Machinery	49,895	49,625	(270)	(0.5)
Construction Machinery	32,211	33,707	1,496	4.6
Industrial Machinery	93,695	108,976	15,281	16.3
Ships	64,672	66,967	2,294	3.5
Environmental Facilities & Plants	115,433	124,088	8,655	7.5
Other	5,253	3,003	(2,250)	(42.8)
Total	392,846	420,038	27,193	6.9

The Group's operating segments are categorized as follows:

Businesses	Main Products
Machinery Components	Power transmission and control equipment
Precision Machinery	Plastics machinery, film forming machines, semiconductor production equipment, laser processing systems, cryogenic equipment, precision positioning equipment, precision forgings, control components, defense equipment, machining tools
Construction Machinery	Hydraulic excavators, mobile cranes, road machinery
Industrial Machinery	Ion accelerators, medical machines and equipment, plasma coating systems for FPDs, forging press machines, material handling systems, logistics systems, automated parking systems, turbines, pumps
Ships	Ships
Environmental Facilities & Plants	Private power generation facilities, boilers, industrial waste treatment facilities, air pollution control equipment, water and sewage treatment systems, process equipment, pressure vessels, mixing vessels, air-conditioning equipment, food processing machinery

(2) (Summary) Consolidated Cash Flows Statement

(Units: millions of yen)

	Previous First Quarter April 1, 2014, to June 30, 2014	Present First Quarter April 1, 2015, to June 30, 2015	Y/Y Change
Income before income taxes	5,978	6,985	1,006
Depreciation	3,928	4,731	803
(Increase) decrease in notes and accounts receivable	32,640	18,415	(14,225)
(Increase) decrease in inventories	(12,547)	(17,589)	(5,042)
Increase (decrease) in notes and accounts payable	1,021	(2,916)	(3,937)
Payments for income taxes	(6,972)	(5,764)	1,208
Other	(4,314)	(6,431)	(2,117)
Net cash provided by operating activities	19,735	(2,569)	(22,304)
Payments for purchases of property, plant, and equipment	(3,338)	(4,631)	(1,293)
Other	803	769	(34)
Net cash used in investing activities	(2,535)	(3,863)	(1,327)
Net increase (decrease) in short-term loans	(9,653)	(2,310)	7,343
Cash dividends paid	(2,180)	(4,117)	(1,937)
Other	(394)	(372)	22
Net cash used in financing activities	(12,227)	(6,799)	5,428
Other	(774)	(265)	509
Cash and cash equivalents at beginning of period	76,418	90,324	13,906
Cash and cash equivalents at end of period	80,616	76,828	(3,788)