

October 31, 2013

To Whom It May Concern:

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Notice Regarding Difference to Second Quarter Year-to-Date Financial Forecast for the Period Ending March 2014

This is to notify that there is a difference between the second quarter year-to-date financial forecast for the period ending March 2014 (April 1, 2013 to September 30, 2013) that was made public on May 8, 2013 and the figures that have been announced today. Details are as follows:

1. Difference between Actual Figures and the Second Quarter Year-to-Date Financial Forecast for the Period Ending March 2014

(Units: Millions of Yen)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per Share (in Yen)	
Previous Forecast (A)	275,000	7,000	6,000	2,000	3.26	
Actual Figures (B)	273,003	8,370	7,832	3,376	5.50	
Difference (B - A)	(1,997)	1,370	1,832	1,376	—	
% Difference	(0.7)	19.6	30.5	68.8	—	
(Reference) Actual Figures for Prior Year Second Quarter YTD Period (2Q for Period Ended March 2013)	293,251	17,401	16,577	9,842	16.04	

2. Reasons for the Difference

Net sales for the second quarter year-to-date period were lower than the previous forecast mainly due to a lower than anticipated progress rate with regard to construction in progress in the Industrial Machinery segment. In terms of income, the figures for operating income, ordinary income and quarterly net income was better than the previous forecast as the correction to the strong Japanese yen exchange rate buoyed profitability in the Construction Machinery, and Ships segments, among others.