

Summary of Consolidated Financial Results

For the First Quarter Ended June 30, 2012 Presented July 31, 2012

Sumitomo Heavy Industries, Ltd.

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Scheduled reporting date for quarterly report	August 8, 2012
Scheduled date of payment of cash dividends	_
Availability of supplementary explanations for quarterly financial statement	None
Holding of meeting to explain quarterly financial statement	None

1. FY 2012 1Q Consolidated Results (April 1, 2012, to June 30, 2012)

(1) Business Results

(Units: millions of yen)

	First Quar April 1 to June		Previous Fir April 1 to Ju	
	C	% change		% change
Net sales	146,299	6.1	137,892	26.3
Operating income	8,844	(12.4)	10,092	119.6
Ordinary income	9,220	(4.3)	9,631	147.7
Net income	5,276	52.3	3,464	117.6
Net income per share (yen)	8.60		5.6	4
Fully diluted net income per share (yen)	_		_	

Note: Comprehensive income

Fiscal quarter ended June 30, 2012: 8,560 million yen (28.8%) Fiscal quarter ended June 30, 2011: 6,645 million yen (871.6%)

(2) Financial Position

(Units: millions of yen)

	End of First Quarter As of June 30, 2012	End of Previous Full Year As of March 31, 2012
Total assets	667,081	691,841
Shareholders' equity	287,150	282,145
Equity ratio (%)	42.5	40.3

Reference: Equity

Fiscal quarter ended June 30, 2012: 283,577 million yen Fiscal year ended March 31, 2012: 278,888 million yen

2. Dividends

(Units: yen)

	Year Ended March 31, 2012	Year Ended March 31, 2013	Year Ended March 31, 2013 (forecast)
Annual dividends per share			
First quarter	_		
Second quarter	4.00		4.00
Third quarter	- 1		_
End of term	6.00		4.00
Annual dividends	10.00		8.00

Note: Changes from the most recent dividend forecast: Yes

3. FY 2012 Consolidated Forecasts (April 1, 2012, to March 31, 2013)

(Units: millions of yen)

	Second Quarter April 1, 2012, to		Full Yo April 1, 2012, to M	
	•	% change		% change
Net sales	295,000	0.3	620,000	0.7
Operating income	13,500	(37.4)	32,000	(32.1)
Ordinary income	12,500	(38.0)	29,000	(35.0)
Net income	6,500	(29.6)	16,500	(15.3)
Projected net income per share (yen)	10.59		28.89	

Note: Changes from the most recent consolidated forecast: Yes

Additional Notes

(1) Transfers of important subsidiaries during the fiscal period (moves of specific subsidiaries due to change in scope of

consolidation):

None

Newly consolidated: None

Excluded from consolidation: None

(2) Special accounting measures applied in the quarterly consolidated financial report: None

(3) Changes to accounting policies, changes to accounting estimates, and restatements

(i) Changes to accounting policies resulting from revisions to accounting standards, etc.: Yes

(ii) Changes other than (i): None

(iii) Changes to accounting estimates: Yes

(iv) Restatements: None

Note: Applicable to Article 10, Item 5 of the "Ordinance on Terminology, Forms and Preparation Methods of Quarterly Financial Statements". For further details, please see "2. Notes Regarding Summary Information (Additional Notes), Item (3) Changes to Accounting Policies, Changes to Accounting Estimates, and Restatements" on page 8 of the Supplementary Materials.

(4) Number of shares issued (common shares)

(i) Number of shares issued at end of fiscal period (including treasury stock):

As of June 30, 2012 614,527,405 shares As of March 31, 2012 614,527,405 shares

(ii) Amount of treasury stock at end of fiscal period

As of June 30, 2012 811,958 shares As of March 31, 2012 811,946 shares

(iii) Average number of shares during fiscal period (cumulative quarterly period)

As of June 30, 2012 613,714,527 shares As of June 30, 2011 614,397,333 shares

Recording of Implementation Conditions regarding Quarterly Review Procedures

This quarterly financial summary does not fall within the scope of the Quarterly Review Procedures referenced in the Financial Instruments and Exchange Act. At the time of disclosure of the quarterly financial summary, the Group was in the process of implementing the quarterly review procedures for its quarterly financial statements.

Explanations and Other Special Items regarding the Pertinent Reasons for the Earnings Forecast

Earnings forecasts and outlooks concerning future financial results are believed to be reasonable based on information available at the time of publication. Actual financial results may vary from the above forecast and outlook due to a variety of factors. For information on the assumptions that form the basis of the earnings forecast and items to note concerning the use of earnings forecasts, please see the analysis of business performance in the Supplementary Materials beginning on page 6.

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1. Qualitative Information regarding Current Quarterly Consolidated Business Performance

(1) Qualitative Information on Consolidated Business Performance

The Japanese economy in the first quarter of the current fiscal year under review remained unstable as, on one hand, signs of economic recovery arising from earthquake recovery-related demand were seen, whereas on the other, the continued strength of the Japanese yen put downward pressure on any such recovery. Outside of Japan, overall conditions remained weak as any economic recovery seen in portions of the United States market was erased by signs of long-term financial uncertainty in Europe, as well as the slumping Chinese economy which, up to now, underpinned the global economy.

Set against this economic backdrop, the Group focused on implementing strategies to counteract the strong Japanese yen, including making improvements to its global supply chain, and worked to increase its competitiveness. Despite these efforts, orders decreased across all segments of the Group, with the exception of the Ships segment, to end at JPY124.7 billion, a 17% decline as compared to same period last year (hereinafter referred to as the "previous term"). In terms of sales, all segments of the Group posted improved results with the exception of the Machinery Components and Ships segments. Consequently, the Group posted total sales of JPY146.3 billion, a 6% increase from the previous term.

Turning to income, despite an increase in sales, the continued strength of the Japanese yen had a negative impact, resulting in the Group posting an operating income of JPY8.8 billion, a 12% decline from the previous term, and ordinary income of JPY9.2 billion, a 4% decline from the previous term. However, quarterly net income increased by 52% from the previous term to finish at JPY5.3 billion.

Conditions in each business segment of the Group were as follows:

1. Machinery Components

Although the segment's performance in overseas markets remained steady as compared to the previous term, the slowdown in domestic demand resulted in a fall in both orders and sales. In actual figures, the segment received orders worth JPY23.2 billion (a decrease of 4% from the previous term), and posted sales of JPY21.2 billion (a decrease of 5% from the previous term). Further, the segment posted an operating loss of JPY100 million.

2. Precision Machinery

With respect to plastics machinery, there was an increase in IT-related demand from certain East Asian markets. However, overall performance for the product line was flat, with a decline in orders and an increase in sales. In other product areas, the demand for medical devices remained weak. As a result, orders for the segment as a whole fell while sales remained at approximately the same level as the previous term. In actual figures, the segment received orders worth JPY32.6 billion (a decrease of 11% from the previous term), and posted sales of JPY34.7 billion (an increase of 9% from the previous term). Further, the segment posted operating income of JPY2.6 billion.

3. Construction Machinery

The hydraulic excavator business saw a decline in orders due to the slowdown of the Chinese market, but saw an increase in sales as disruptions caused by the Great East Japan Earthquake from the previous term did not recur. The mobile crane business posted improved orders and sales figures as the North American market continued to show signs of recovery. As a result, the segment as a whole received orders worth JPY39.1 billion (a decrease of 3% from the previous term) and posted sales of JPY39.1 billion (an increase of 13% from the previous term). Further, the segment posted operating income of JPY1.8 billion.

4. Industrial Machinery

Orders for turbines and pumps fell as the strong Japanese yen weakened exports. At the same time, demand for the segment's materials handling products fell as the steelmaking and shipbuilding industries showed signs of weakness. As a result, overall orders for the segment fell as compared to the previous term. On the other hand, the abundance of orders carried forward from the previous term resulted in an increase in sales figures. In actual figures, the segment received orders worth JPY14.7 billion (a decrease of 44% from the previous term) and posted sales of JPY19.1 billion (an increase of 37% from the previous term). Further, the segment posted operating income of JPY1.1 billion.

5. Ships

The ship market has continued to remain stagnant, and this is reflected in the lack of new shipbuilding orders during the period under review, which was the same figure as in the previous term. With regard to sales, two ships were handed over during the period under review, which is one ship less than in the previous term. As a result, the segment received orders worth JPY1.9 billion (an increase of 95% from the previous term), and posted sales of JPY17.2 billion (a decrease of 26% from the previous term). Further, the segment posted operating income of JPY3.2 billion.

6. Environmental Facilities & Plants

Orders fell as the markets for both energy plants and water treatment plants were sluggish. On the other hand, sales increased, mainly due to the abundance of orders carried forward from the previous term. As a result, the segment received orders worth JPY11.0 billion (a decrease of 46% from the previous term) and posted sales of JPY13.2 billion (an increase of 34% from the previous term). Further, the segment posted operating income of JPY0 billion.

7. Others

In this segment, both orders and sales figures fell as compared to the previous term. In actual figures, the segment received orders worth JPY2.1 billion and posted sales of JPY1.8 billion (a decrease of 11% from the previous term). Further, the segment posted operating income of JPY300 million.

(2) Qualitative Information on the Group's Consolidated Financial Position

(1) Condition of Assets, Liabilities, and Net Assets

Total assets at the end of the current quarter under review (ended June 30, 2012) amounted to JPY667.1 billion, a decrease of JPY24.8 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to the JPY18.5 billion decrease in cash and deposits, and the JPY12.9 billion decrease in trade notes and accounts receivable exceeding the JPY8.4 billion increase in inventory assets.

Total liabilities fell to JPY379.9 billion, a decrease of JPY29.8 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to the JPY6.0 billion decrease in trade notes and accounts payable, the JPY9.1 billion decrease in the balance of interest-bearing liabilities, and the JPY9.3 billion decrease in income taxes payable as a result of making income tax payments.

Net assets amounted to JPY287.1 billion, an increase of JPY5.0 billion as compared to the end of the previous consolidated fiscal year, mainly due to the JPY1.9 billion increase in retained earnings and the JPY3.6 billion increase in the foreign currency translation adjustment.

As a result of the above, the shareholders' equity ratio improved by 2.2% from the end of the previous consolidated fiscal year to finish at 42.5%.

(2) Cash Flow Condition

Cash flow used for operating activities totaled JPY1.1 billion (as compared to an inflow of JPY11.5 billion in the previous term), mainly due to an increase in accounts receivable and a decrease in accounts payable.

Cash flow used for investing activities totaled JPY3.8 billion, an increase of JPY200 million from the previous term, mainly due an increase in the cash used to acquire fixed assets.

Cash used for financing activities totaled JPY15.0 billion, an increase of JPY10.6 billion from the previous term, mainly due to repayments of interest-bearing liabilities.

As a result of the foregoing, the balance of cash and cash equivalents at the end of the first quarter of the current consolidated fiscal year totaled JPY54.0 billion, a decrease of JPY18.4 billion as compared to the end of the previous consolidated fiscal year.

(3) Qualitative Information regarding Consolidated Earnings Forecast

The consolidated earnings forecasts, previously announced on May 8, 2012, for the period through the second quarter and the full-year, ending March 31, 2013, have been revised as follows.

Second Quarter (Cumulative) Ending September 30, 2012

(Units: millions of yen)

	Previous Forecast (A)	Current Forecast (B)	Difference (B-A)	% Difference	(Reference) Previous 2Q Results
Net sales	300,000	295,000	(5,000)	(1.7)	294,068
Operating income	17,000	13,500	(3,500)	(20.6)	21,579
Ordinary income	15,000	12,500	(2,500)	(16.7)	20,168
Net income	8,000	6,500	(1,500)	(18.8)	9,236
Net income per share (yen)	13.03	10.59	_	_	15.04

Full-Year Ending March 2013

(Units: millions of yen)

	Previous Forecast (A)	Current Forecast (B)	Difference (B-A)	% Difference	(Reference) Previous Year Results
Net sales	630,000	620,000	(10,000)	(1.6)	624,100
Operating income	45,000	32,000	(13,000)	(28.9)	47,135
Ordinary income	41,000	29,000	(12,000)	(29.3)	44,619
Net income	23,500	16,500	(7,000)	(29.8)	19,492
Net income per share (yen)	38.29	26.89	_	_	31.75

In overall terms, the future outlook for the domestic market remains unstable as the longstanding strength of the Japanese yen puts downward pressure on performance. Outside of Japan, overall conditions remain weak as any economic recovery seen in portions of the United States market have been erased by signs of long-term financial uncertainty in Europe, as well as the slumping Chinese economy which, up to now, underpinned the global economy.

Set against this economic backdrop, a decision was made to lower the previously announced (on May 8, 2012) sales forecasts for the Construction Machinery segment due to the slower than anticipated recovery of demand from the Chinese market, as well as the Machinery Components segment due to worse than anticipated market conditions. At the same time, the forecast for operating income, ordinary income and net income have been revised downwards to reflect the reduction in sales and the impact of the strong Japanese yen.

Please note that in May 2012, the Ministry of Defense suspended SHI's Defense System Group and one consolidated subsidiary from bidding on future contracts after the Ministry discovered that the two entities over-calculated the number of work hours expended in one of its contracts. Although the Group anticipates that penalty payments will be incurred in accordance with the terms of the contract, at this stage, the Group is fully cooperating with the Ministry, and the amount of the penalty and the timing of the payment are undetermined. For this reason, no such amount has been incorporated into the current earnings forecast.

On a separate note, from the second quarter of the current consolidated fiscal year, the following currency exchange rates are being assumed: USD1 = JPY78; EUR1 = JPY95.

2. Notes regarding Summary Information (Additional Notes)

(1) Changes Involving Important Subsidiaries during the Current Consolidated Year-to-Date Quarterly Period

There are no applicable items.

(2) Special Accounting Procedures Adopted during the Development of the Quarterly Consolidated Financial Report

There are no applicable items.

(3) Changes to Accounting Policies, Changes to Accounting Estimates, and Restatements

(Changes to Accounting Policies Where It Is Difficult to Differentiate Such Changes from Changes to Accounting Estimates)

In accordance with the revisions to the Corporation Tax Law, the Group, along with its domestic consolidated subsidiaries, has applied the depreciation method to tangible fixed assets acquired after April 1, 2012, as of the first quarter of the current consolidated fiscal year under review.

However, please note that the impact of this change to the profit or loss figures for the first quarter of the current consolidated fiscal year under review is negligible.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

	(Office: Himmorio of you	
	End of Previous Fiscal Year As of March 31, 2012	End of First Quarter As of June 30, 2012
	Amount	Amount
Assets		
Cash and deposits	73,373	54,878
Notes and accounts receivable	181,248	168,301
Inventory assets	143,922	152,312
Other	31,357	29,969
Allowance for doubtful accounts	(855)	(1,025)
Current assets	429,046	404,434
Land	116,306	116,458
Other (net)	103,506	105,420
Total tangible assets	219,812	221,877
Other	6,374	6,686
Total intangible assets	6,374	6,686
Other	38,022	35,505
Allowance for doubtful accounts	(1,414)	(1,422)
Investments and other assets	36,609	34,083
Fixed assets	262,795	262,647
Total assets	691,841	667,081

		(Units: millions of yen)
	End of Previous Fiscal Year As of March 31, 2012	End of First Quarter As of June 30, 2012
	Amount	Amount
Liabilities		
Notes and accounts payable	153,843	147,828
Short-term bank loans	27,383	37,506
Long-term loans due within one year	19,796	20,407
Allowance	10,456	10,430
Other	76,982	62,205
Current liabilities	288,461	278,376
Bonds	10,000	10,000
Long-term debt due after one year	39,343	19,486
Employees' severance and retirement benefits	35,884	36,408
Allowance	54	57
Deferred income taxes on revaluation	27,651	27,651
Other	8,303	7,952
Long-term liabilities	121,235	101,555
Total liabilities	409,696	379,931
Net assets		
Common stock	30,872	30,872
Capital surplus	23,789	23,789
Retained earnings	201,433	203,321
Treasury stock	(445)	(444)
Stockholders' equity	255,649	257,537
Unrealized gains on securities	2,267	1,339
Profit (loss) on deferred hedge	277	572
Adjustment regarding pension obligations of consolidated overseas subsidiaries	(3,573)	(3,776)
Revaluation reserve for land	43,381	43,381
Foreign currency translation adjustments	(19,113)	(15,476)
Total accumulated other comprehensive income	23,239	26,040
Minority interests	3,258	3,573
Total net assets	282,145	287,150
Liabilities and net assets	691,841	667,081

(2) Consolidated Income Statements and Consolidated Statement of Comprehensive Income Consolidated Income Statements

	Previous First Quarter April 1, 2011, to June 30, 2011	Present First Quarter April 1, 2012, to June 30, 2012
	Amount	Amount
Net sales	137,892	146,299
Cost of sales	106,603	115,200
Gross income	31,288	31,099
Selling, general & administrative expenses	21,197	22,255
Operating income	10,092	8,844
Non-operating income		
Interest income	37	80
Dividend income	302	578
Other	551	899
Total non-operating income	889	1,556
Non-operating expenses		
Interest expense	369	498
Other	982	682
Total non-operating expenses	1,350	1,180
Ordinary income	9,631	9,220
Extraordinary losses		
Loss on devaluation of marketable securities	1,921	580
Loss on contracts	260	_
Loss on impaired assets	229	-
Total extraordinary losses	2,410	580
Income before income taxes	7,220	8,640
Corporate income taxes	3,481	3,265
Quarterly net income before income or loss adjustments on minority interests	3,740	5,376
Minority interests	276	100
Net income	3,464	5,276

Consolidated Statement of Comprehensive Income

(Units: millions of yen)

	Previous First Quarter April 1, 2011, to June 30, 2011	Present First Quarter April 1, 2012, to June 30, 2012
	Amount	Amount
Net income before adjusting for profit (loss) from minority interests	3,740	5,376
Other comprehensive income		
Unrealized gains on securities	1,250	(929)
Profit (loss) on deferred hedge	256	289
Adjustment regarding pension obligations of consolidated overseas subsidiaries	(29)	(203)
Foreign currency translation adjustments	1,428	3,826
Amount applied for equity method accounting of affiliates	0	6
Total other comprehensive income	2,905	3,184
Comprehensive income	6,645	8,560
(Breakdown)		
Comprehensive income relating to parent company shareholdings	6,267	8,271
Comprehensive income relating to minority interests	378	289

(3) Notes on Premise of a Going Concern

There are no applicable items.

(4) Notes regarding Significant Fluctuations to Shareholders' Equity

There are no applicable items.

(5) Subsequent Events of Significant Importance

There are no applicable items.

4. Supplementary Information

(1) Orders, Sales and Operational Profit, and Balance of Orders by Segment

Orders Received

(Units: millions of yen)

Segment	April 1, 2011, to June 30, 2011	April 1, 2012, to June 30, 2012	Y/Y Change	
	Amount	Amount	Amount	%
Machinery Components	24,171	23,174	(997)	(4.1)
Precision Machinery	36,692	32,643	(4,049)	(11.0)
Construction Machinery	40,283	39,115	(1,168)	(2.9)
Industrial Machinery	26,082	14,684	(11,399)	(43.7)
Ships	985	1,923	938	95.2
Environmental Facilities & Plants	20,606	11,037	(9,570)	(46.4)
Others	2,116	2,107	(8)	(0.4)
Total	150,936	124,683	(26,253)	(17.4)

Sales and Operational Profit

Segment	April 1, 2011, to June 30, 2011		April 1, 2012, to June 30, 2012		Y/Y Change	
	Sales	Operational Profit	Sales	Operational Profit	Sales	Operational Profit
Machinery Components	22,240	1,163	21,161	(128)	(1,079)	(1,291)
Precision Machinery	31,824	2,346	34,738	2,594	2,914	248
Construction Machinery	34,687	1,638	39,066	1,802	4,379	164
Industrial Machinery	13,940	1,845	19,101	1,067	5,162	(778)
Ships	23,282	4,816	17,161	3,182	(6,121)	(1,635)
Environmental Facilities & Plants	9,863	(2,124)	13,240	40	3,377	2,164
Others	2,055	416	1,831	264	(224)	(152)
Adjustments	_	(9)	_	23	_	33
Total	137,892	10,092	146,299	8,844	8,407	(1,248)

Balance of Orders Received

(Units: millions of yen)

Segment	End of Previous Fiscal Year As of March 31, 2012	End of First Quarter As of June 30, 2012	Change	
	Amount	Amount	Amount	%
Machinery Components	27,439	29,452	2,013	7.3
Precision Machinery	65,847	63,752	(2,096)	(3.2)
Construction Machinery	26,140	26,190	50	0.2
Industrial Machinery	71,903	67,485	(4,418)	(6.1)
Ships	44,638	29,400	(15,238)	(34.1)
Environmental Facilities & Plants	74,449	72,246	(2,203)	(3.0)
Others	1,632	1,908	276	16.9
Total	312,048	290,433	(21,616)	(6.9)

The Group's operating segments are categorized as follows:

Businesses	Main Products
Machinery Components	Power transmission and control equipment
Precision Machinery	Plastic injection molding machines, film forming machines, semiconductor production equipment, laser processing systems, cryocoolers, precision positioning equipment, ion accelerators, medical machines and equipment, plasma coating systems for FPDs, precision forgings, control components, defense equipment, machining tools
Construction Machinery	Hydraulic excavators, mobile cranes, road machinery
Industrial Machinery	Forging machines, material handling systems, logistics systems, automated parking systems, turbines, pumps
Ships	Ships
Environmental Facilities & Plants	Private power generation facilities, boilers, industrial waste treatment facilities, air pollution control equipment, water and sewage treatment systems, process equipment, pressure vessels, mixing vessels, air-conditioning equipment, food processing machinery

(2) (Summary) Consolidated Cash Flows Statement

	Previous First Quarter April 1, 2011, to June 30, 2011	Present First Quarter April 1, 2012, to June 30, 2012	Y/Y Change
Income before income taxes	7,220	8,640	1,420
Depreciation	4,246	4,160	(86)
(Increase) decrease in notes and accounts receivable	17,301	11,273	(6,028)
(Increase) decrease in inventories	(5,715)	(4,098)	1,617
Increase (decrease) in notes and accounts payable	2,022	(8,720)	(10,742)
Payments for income taxes	(11,117)	(10,673)	444
Other	(2,408)	(1,725)	683
Net cash provided by operating activities	11,549	(1,143)	(12,692)
Payments for purchases of property, plant, and equipment	(4,132)	(4,666)	(534)
Proceeds from sale of securities	38	281	243
Other	485	567	82
Net cash used in investing activities	(3,609)	(3,818)	(210)
Net increase (decrease) in short-term loans	352	(10,724)	(11,076)
Cash dividends paid	(4,336)	(3,266)	1,070
Other	(344)	(968)	(625)
Net cash used in financing activities	(4,328)	(14,959)	(10,631)
Other	1,154	1,549	725
Cash and cash equivalents at beginning of period	51,700	72,376	20,676
Cash and cash equivalents at end of period	56,467	54,004	(2,463)