# Sumitomo Heavy Industries, Ltd.

**1Q CONSOLIDATED FINANCIAL REPORT** 

For the First Quarter ended June 30, 2006

Note: All financial information has been prepared in accordance with generally accepted accounting principles in Japan. This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. Amounts shown in this financial statement have been rounded down to the nearest million yen.

## SUMMARY OF CONSOLIDATED FINANCIAL STATEMENTS

For the First Quarter ended June 30, 2006
Presented July 28, 2006

## Sumitomo Heavy Industries, Ltd.

| Listed Exchanges | Tokyo Stock Exchange, Osaka Securities Exchange                   |
|------------------|---|
| Stock Code       | 6302  |
| Head Office      | Tokyo   |
| President        | Yoshio Hinoh  |
| URL              | www.shi.co.jp   |
| Inquiries        | Hideo Ohshima,<br>General Manager, Corporate Communications Dept. |
| Telephone        | +81 3 5488 8219   |

## 1. Matters related to preparation of quarterly financial information

#### (1) Adoption of simple accounting treatment methods

Based on standards for preparation of interim term consolidated financial statements, the Company uses fixed simple procedures to the extent that they do not cause substantial errors in the judgment of investors and other interested persons.

#### (2) Changes in accounting policy since the most recent consolidated accounting period

None

### (3) Changes in the scope of consolidation and application of equity method:

| Consolidated subsidiaries: | New | 2 | Removed | 1 |
|----------------------------|-----|---|---------|---|
| Equity method:             | New | 0 | Removed | 0 |

## 2. FY 2006 - 1Q Consolidated Results (April 1, 2006 to June 30, 2006)

#### (1) Business Results

(Units: millions of yen)

|                                    | Three M        | lonths      | Previous Thr   | ee Months   | Previous Full Term                 |
|------------------------------------|----------------|-------------|----------------|-------------|------------------------------------|
|                                    | April 1 to Jur | ne 30, 2006 | April 1 to Jur | ne 30, 2005 | April 1, 2005<br>to March 31, 2006 |
|                                    |                | % change    |                | % change    |                                    |
| Net Sales                          | 125,827        | 21.1        | 103,867        | (5.1)       | 551,339                            |
| Operating Income                   | 9,583          | 54.5        | 6,202          | (20.8)      | 47,505                             |
| Ordinary Income                    | 9,831          | 53.0        | 6,425          | (19.7)      | 47,585                             |
| Net Income                         | 6,597          | 48.6        | 4,441          | 5.2         | 29,742                             |
| Net Income per Share (yen)         | 10.97          |             | 7.38           |             | 49.45                              |
| Fully Diluted Net Income per Share |                |             |                |             | -1                                 |

<sup>\*</sup>Note: Percentages for net sales, operating income, ordinary income and net income represent year-on -year changes.

#### (2) Financial Position

(Units: millions of yen)

|                            | End of First Quarter | End of Previous<br>First Quarter | End of Previous<br>Full Year |
|----------------------------|----------------------|----------------------------------|------------------------------|
|                            | As of June 30, 2006  | As of June 30, 2005              | As of March 31, 2006         |
| Total Assets               | 561,526              | 555,129                          | 579,233                      |
| Net Assets                 | 174,406              | 137,771                          | 167,740                      |
| Equity Ratio (%)           | 30.5                 | 24.8                             | 29.0                         |
| Net Assets per Share (yen) | 290.14               | 229.01                           | 279.02                       |

<sup>\*</sup>Note: Net assets in the previous first quarter ended June 30 2005 and the fiscal year ended March 2006 do not include profit/loss on deferred hedge and minority interests.

## 3. FY 2006 Consolidated Forecasts (April 1, 2006 to March 31, 2007)

(Units: millions of yen)

|                 | Half Year                       | Full Year                       |
|-----------------|---------------------------------|---------------------------------|
|                 | April 1, 2006 to Sept. 30, 2006 | April 1, 2006 to March 31, 2007 |
| Net Sales       | 260,000                         | 570,000                         |
| Ordinary Income | 19,500                          | 53,000                          |
| Net Income      | 12,500                          | 31,000                          |

<sup>\*</sup>Note: (1) Projected net income per share for FY2006 (ending March 31, 2007): ......51.57 yen

#### **Consolidated Forecasts for the Full Year**

There is no change in the forecasts announced May 10, 2006

\*Note: Forecasts of future operating results represent the Company's rational judgment based on information available as of the release date. Consequently, actual results may differ from the forecasts because of changes in various factors, such as variations in the economic environment of the principal markets and product demand, currency exchange rate variations and domestic and overseas regulation.



### **Consolidated Business Results**

Japan's economy continued to expand steadily during the first quarter, despite concerns over the sustained high level of crude oil and raw material prices. The trend of economic expansion overseas also remained firm without any significant change, particularly for the U.S. and China.

The Company is targeting sustained growth in "Leap to Excellence '07", the Company's medium-term plan launched last fiscal year, based on this economic environment. The Company has achieved operating results virtually according to plan this quarter and were able to sustain the steady business operations of last period.

Although orders for the ship, steel structure and other specialized equipment businesses were sluggish, growth in orders for material handling systems, turbines, and pumps in the industrial machinery segment and strong exports for the construction machinery segment, primarily to North America, resulted in an 18% year-on-year increase to 169.6 billion yen.

Sales rose for all segments, rising 21% overall compared with the same period last year to 125.8 billion yen, due in part to strong growth in orders for the industrial machinery segment, which increased 55% year-on-year.

Income rose in line with sales. Operating income rose 55% year-on-year to 9.6 billion yen, ordinary income rose 53% year-on-year to 9.8 billion yen, and net income rose 49% year-on-year to 6.6 billion yen.

Results for each segment are as follows.

#### **Mass - Produced Machinery**

The power transmission and controls business posted strong results, primarily for overseas markets. The precision control equipment and component business was strong both domestically and overseas, recording year-on-year growth in both orders and sales.

This resulted in 13% year-on-year growth in orders for the entire division to 58.8 billion yen and sales of 50.1 billion yen, a 6% year-on-year increase. Operating income was 5.5 billion yen.

#### **Environmental Protection Facilities, Plants, and Others**

Business for environmental protection facilities and plants remained solid with orders for two CFB boiler generators developed by the Company. Overall orders for the division consequently rose 20% year-on-year to 30.2 billion yen and sales rose 19% year-on-year to 14.1 billion. An operating loss of 0.4 billion yen was posted due to the impact of rising prices for raw materials, among other factors.

#### Ship, Steel Structure and Other Specialized Equipment

Orders for the shipbuilding business declined with orders for two Aframax tankers, a decrease of one tanker from the same period last year. Sales likewise recorded a year-on-year decline with the transfer of one tanker.

Further cost reductions achieved for steel structures and other specialized equipment contributed to improved income.



Orders for the entire division consequently declined 10% year-on-year to 22.6 billion yen, sales rose by 33% year-on-year to 11.0 billion yen, and an operating income of 0.1 billion yen was posted.

#### **Industrial Machinery**

This period launched with a strong start as the Company secured higher than expected orders for both the material handing systems and turbine and pump businesses. The Company also improved profitability as the Company continued to enhance the Company's cost competitiveness.

Orders for the entire division consequently rose 63% year-on-year to 20.9 billion yen, sales rose 55% year-on-year to 15.1 billion yen, and operating income was 1.7 billion yen.

#### **Construction Machinery**

Overseas sales continued to record strong growth in addition to strong growth in the Company's domestic market share for the hydraulic excavator business. Both sales and income for construction cranes recorded robust growth over the same period last year as the North American market remained strong.

Orders for the entire division consequently rose 31% year-on-year to 37.1 billion yen, sales rose 33% year-on-year to 35.5 billion yen and operating income was 2.6 billion yen.

#### **Consolidated Financial Position**

Total assets were 561.5 billion yen, representing a decline of 17.7 billion yen over the end of last period. This resulted from a 12.6 billion yen increase in inventory and declines of 25.5 billion yen for notes and accounts receivable, and 4.6 billion yen in cash and deposits. The balance of interest-bearing debt declined by 20.7 billion yen over the end of last period to 104.8 billion yen, representing a 3.0% improvement in the debt-to-asset ratio over the end of last period to 18.7%. Shareholders' equity to total assets was 30.5%.

## I. Quarterly Consolidated Income Statements (Summary)

(Units: Millions of Yen)

|  |                            |       |                          | (Units: Millions of Yen)          |        |   |       |
|--|----------------------------|-------|--------------------------|-----------------------------------|--------|---|-------|
|  | Three Mon                  |       | Previous<br>Three Months |                                   | Change | Previous<br>Fiscal Year<br>April 1, 2005 to<br>March 31, 2006 |       |
|  | April 1, 200<br>June 30, 2 |       |                          | April 1, 2005 to<br>June 30, 2005 |        |   |       |
|  | Amount                     | %     | Amount                   | %                                 | Amount | Amount  | %     |
| Net sales                                  | 125,827                    | 100.0 | 103,867                  | 100.0                             | 21,960 | 551,339   | 100.0 |
| Cost of Sales                              | 98,514                     | 78.3  | 81,347                   | 78.3                              | 17,167 | 434,904   | 78.9  |
| Gross profit                               | 27,313                     | 21.7  | 22,520                   | 21.7                              | 4,793  | 116,435   | 21.1  |
| Selling, general & administrative expenses | 17,730                     |       | 16,318                   |                                   | 1,412  | 68,930  |       |
| Operating income                           | 9,583                      | 7.6   | 6,202                    | 6.0                               | 3,381  | 47,505  | 8.6   |
| Non-operating Income:                      |                            |       |                          |                                   |        |   |       |
| Interest income and dividend income        | 299                        |       | 214                      |                                   | 85     | 587   |       |
| Other                                      | 1,353                      |       | 1,438                    |                                   | (85)   | 7,608   |       |
| Total non-operating Income                 | 1,652                      |       | 1,652                    |                                   | (0)    | 8,195   |       |
| Non-operating expenses:                    |                            |       |                          |                                   |        |   |       |
| Interest expenses                          | 438                        |       | 652                      |                                   | (215)  | 2,384   |       |
| Other                                      | 967                        |       | 777                      |                                   | 190    | 5,730   |       |
| Total Non-operating expenses               | 1,404                      |       | 1,429                    |                                   | (25)   | 8,114   |       |
| Non-operating income/loss                  | 247                        |       | 223                      |                                   | 24     | 81  |       |
| Ordinary income                            | 9,831                      | 7.8   | 6,425                    | 6.2                               | 3,406  | 47,585  | 8.6   |
| Extraordinary gains                        | 294                        |       |                          |                                   | 294    | 906   |       |
| Extraordinary losses                       |                            |       | 227                      |                                   | (227)  | 2,425   |       |
| Income before tax and adjustments          | 10,125                     | 8.0   | 6,198                    | 6.0                               | 3,927  | 46,066  | 8.4   |
| Corporate income taxes                     | 3,368                      |       | 1,664                    |                                   | 1,704  | 15,871  |       |
| Loss (Gain) of<br>minority shareholders    | (160)                      |       | (93)                     |                                   | (67)   | (454)   |       |
| Net income                                 | 6,597                      | 5.2   | 4,441                    | 4.3                               | 2,156  | 29,742  | 5.4   |

## II. Quarterly Consolidated Balance Sheets (Summary)

(Units: Millions of Yen)

|   |                      |                                |            | (Units: Millions of Yen)         |  |
|---|----------------------|--------------------------------|------------|----------------------------------|--|
|   | End of First Quarter | End of Previous<br>Fiscal Year |            | End of Previous<br>First Quarter |  |
| C   | As of                | As of                          | Y/Y change | As of                            |  |
|   | June 30, 2006        | March 31, 2006                 |            | June 30, 2005                    |  |
| Assets  |                      |                                |            |                                  |  |
| Cash and deposits   | 39,309               | 43,917                         | (4,608)    | 44,835                           |  |
| Notes and account receivable                              | 133,383              | 158,893                        | (25,510)   | 124,248                          |  |
| Inventories   | 105,564              | 92,981                         | 12,583     | 105,738                          |  |
| Other   | 22,531               | 22,815                         | (284)      | 29,831                           |  |
| Allowance for doubtful accounts                           | (820)                | (794)                          | (26)       | (1,822)                          |  |
| Current assets  | 299,968              | 317,813                        | (17,844)   | 302,830                          |  |
| Tangible assets   | 184,065              | 181,480                        | 2,584      | 180,951                          |  |
| Intangible assets   | 5,042                | 4,789                          | 253        | 3,825                            |  |
| Investments and other assets                              | 72,451               | 75,152                         | (2,701)    | 67,523                           |  |
| Fixed assets  | 261,558              | 261,421                        | 137        | 252,299                          |  |
| Total assets  | 561,526              | 579,233                        | (17,707)   | 555,129                          |  |
| Liabilities   |                      |                                |            |                                  |  |
| Notes and accounts payable                                | 140,155              | 142,778                        | (2,623)    | 127,825                          |  |
| Short-term debt payable                                   | 22,100               | 28,188                         | (6,087)    | 44,901                           |  |
| Commercial paper  | 8,000                | 20,000                         | (12,000)   |                                  |  |
| Long-term debt within one                                 | 28,784               | 30,529                         | (1,745)    | 52,380                           |  |
| year<br>Bond redemption within                            |                      | ,<br>                          |            | 1,000                            |  |
| one year<br>Other   | 80,669               | 78,052                         | 2,616      | 73,261                           |  |
|   | ·                    |                                |            |                                  |  |
| Current liabilities                                       | 279,708              | 299,547                        | (19,839)   | 299,367                          |  |
| Bond<br>Long-term debt due after one                      | 10,000               | 10,000                         |            | 10,000                           |  |
| year  | 35,917               | 36,787                         | (870)      | 43,714                           |  |
| Other   | 61,495               | 61,408                         | 87         | 60,977                           |  |
| Long-term liabilities                                     | 107,412              | 108,195                        | (783)      | 114,691                          |  |
| Total liabilities   | 387,120              | 407,742                        | (20,622)   | 414,058                          |  |
| Minority interests  |                      | 3,752                          |            | 3,300                            |  |
| Shareholders' equity                                      |                      |                                |            |                                  |  |
| Paid in capital   |                      | 30,872                         |            | 30,872                           |  |
| Capital surplus   |                      | 16,808                         |            | 16,803                           |  |
| Retained earnings   |                      | 68,848                         |            | 45,511                           |  |
| Revaluation reserve for land                              |                      | 42,142                         |            | 42,329                           |  |
| Unrealized gains on securities                            |                      | 10,269                         |            | 4,682                            |  |
| Foreign currency translation<br>adjustments               |                      | (654)                          |            | (2,199)                          |  |
| Treasury stock  |                      | (544)                          |            | (227)                            |  |
| Total shareholders' equity                                |                      | 167,740                        |            | 137,771                          |  |
| Liabilities, minority interests, and shareholders' equity |                      | 579,233                        |            | 555,129                          |  |

## Sumitomo Heavy Industries, ltd.

| 6  | End of First Quarter  As of June 30, 2006 | End of Previous<br>Fiscal Year<br>As of<br>March 31, 2006 | Y/Y change | End of Previous<br>First Quarter<br>As of<br>June 30, 2005 |
|--|---|---|------------|--|
| Net Assets                               |   |   |            |  |
| Common stock                             | 30,872                                    |   |            |  |
| Capital surplus                          | 16,817                                    |   |            |  |
| Retained earnings                        | 74,815                                    |   |            |  |
| Treasury stock                           | (625)                                     |   |            |  |
| Shareholders' equity                     | 121,879                                   |   |            |  |
| Unrealized gains on securities           | 8,461                                     |   |            |  |
| Profit/loss on deferred hedge            | (650)                                     |   |            |  |
| Revaluation reserve for land             | 41,898                                    |   |            |  |
| Foreign currency translation adjustments | (499)                                     |   |            |  |
| Appraisal and Translation<br>Differences | 49,211                                    |   |            |  |
| Minority interests                       | 3,316                                     | -   | -          |  |
| Total net assets                         | 174,406                                   | -   | -          |  |
| Liabilities and net assets               | 561,526                                   | -   | -          |  |

## **II.** Segment Information

## 1. Segment Information by Business

Current Three Months (April 1, 2006 to June 30, 2006)

(Units: millions of yen)

| Segment  | A      | В      | G      | D      | ш      | Total   | F       | Consoli-<br>dation |
|--|--------|--------|--------|--------|--------|---------|---------|--------------------|
| Net sales  |        |        |        |        |        |         |         |                    |
| (1) Sales to external customers                  | 50,138 | 14,127 | 10,963 | 15,127 | 35,472 | 125,827 |         | 125,827            |
| (2) Internal sales between segments or exchanges | 529    | 643    | 55     | 68     | 7      | 1,303   | (1,303) |                    |
| Total  | 50,667 | 14,770 | 11,018 | 15,195 | 35,480 | 127,130 | (1,303) | 125,827            |
| Operating expenses                               | 45,171 | 15,177 | 10,933 | 13,491 | 32,861 | 117,633 | (1,389) | 116,244            |
| Operating income/loss                            | 5,496  | (407)  | 85     | 1,704  | 2,618  | 9,497   | 86      | 9,583              |

#### Segments:

- A: Mass-Produced Machinery
- B: Environmental Protection Facilities, Plants & Others
- C: Ship, Steel Structure & Other Specialized Equipment
- D: Industrial Machinery
- E: Construction Machinery
- F: Cancellation or general

## Previous Three Months (April 1, 2005 to June 30, 2005)

(Units: millions of yen)

|  |        |        |         |       |        |         | (01          | millions of yen    |
|--|--------|--------|---------|-------|--------|---------|--------------|--------------------|
| Segment  | A      | В      | С       | D     | E      | Total   | _ <b>F</b> _ | Consoli-<br>dation |
| Net sales  |        |        |         |       |        |         |              |                    |
| (1) Sales to external customers                  | 46,890 | 12,036 | 8,546   | 9,757 | 26,638 | 103,867 |              | 103,867            |
| (2) Internal sales between segments or exchanges | 313    | 565    | 144     | 56    | 18     | 1,096   | (1,096)      |                    |
| Total  | 47,203 | 12,601 | 8,690   | 9,814 | 26,656 | 104,963 | (1,096)      | 103,867            |
| Operating expenses                               | 41,729 | 12,985 | 9,935   | 8,890 | 25,194 | 98,734  | (1,069)      | 97,665             |
| Operating income/loss                            | 5,473  | (384)  | (1,245) | 923   | 1,462  | 6,229   | (27)         | 6,202              |

### Segments:

- A: Mass-Produced Machinery
- B: Environmental Protection Facilities, Plants & Others
- C: Ship, Steel Structure & Other Specialized Equipment
- D: Industrial Machinery
- E: Construction Machinery
- F: Cancellation or general



## Previous Full Year (April 1, 2005 to March 31, 2006)

(Units: millions of yen)

| Segment  | А       | В      | С      | D      | Е       | Total   | F       | Consoli-<br>dation |
|--|---------|--------|--------|--------|---------|---------|---------|--------------------|
| Net sales  |         |        |        |        |         |         |         |                    |
| (1) Sales to external customers                  | 218,798 | 82,740 | 67,372 | 56,054 | 126,375 | 551,339 |         | 551,339            |
| (2) Internal sales between segments or exchanges | 2,059   | 2,902  | 421    | 335    | 56      | 5,774   | (5,774) |                    |
| Total  | 220,857 | 85,642 | 67,794 | 56,389 | 126,431 | 557,113 | (5,774) | 551,339            |
| Operating expenses                               | 191,519 | 81,365 | 68,273 | 50,542 | 117,898 | 509,598 | (5,763) | 503,834            |
| Operating income/loss                            | 29,338  | 4,277  | (479)  | 5,847  | 8,533   | 47,515  | (10)    | 47,505             |

#### Segments:

- A: Mass-Produced Machinery
- B: Environmental Protection Facilities, Plants & Others
- C: Ship, Steel Structure & Other Specialized Equipment
- D: Industrial Machinery
- E: Construction Machinery
- F: Cancellation or general

#### Notes:

- 1. Business segment depends on sales total segment.
- 2. Main products of each business segment:

| Businesses  | Main Products   |
|---|---|
| Mass-Produced Machinery                                 | Power Transmission Equipment, Plastic Injection Molding Machines,<br>Laser Processing Systems, Defense Equipment, Cryogenic Equipment,<br>Precision XY Stages, Cyclotrons for Medical Use |
| Environmental Protection Facilities,<br>Plants & Others | Water and Sewage Treatment Systems, Industrial Waste Treatment Facilities, Chemical Process Equipment & Plants, Software, Real Estate   |
| Ship, Steel Structure & Other Specialized Equipment     | Ships, Bridge & Steel Structures  |
| Industrial Machinery                                    | Forging Machines, Material Handling Systems, Turbines, Pumps  |
| Construction Machinery                                  | Hydraulic Excavators, Mobile Cranes   |

<sup>3.</sup> Change in the segment during the first quarter:

Information on business segments after the change in the previous first quarter and the previous fiscal year has been omitted.

S. H. I. Examination & Inspection, Ltd. that had been included in the Ship, Steel Structure & Other Specialized Equipment Segment and Japan Electron Beam Irradiation Service Co., Ltd. that had been included in the Environmental Protection Facilities, Plants & Others segment have been included in the Mass-Produced Machinery segment from this first quarter.

## III. Orders, Sales and Balance of Orders by Segment

Orders received (Units: millions of yen)

| Businesses  | April 1, 2006 to<br>June 30, 2006 |       | April 1, 2005 to<br>June 30, 2005 |       | Y/Y<br>Change | April 1, 2005 to<br>March 31, 2006 |       |
|---|-----------------------------------|-------|-----------------------------------|-------|---------------|------------------------------------|-------|
|   | Amount                            | %     | Amount                            | %     | %             | Amount                             | %     |
| Mass-Produced<br>Machinery                                | 58,814                            | 34.7  | 52,066                            | 36.2  | 13.0          | 219,141                            | 36.3  |
| Environmental Protection Facilities, Plants & Others      | 30,239                            | 17.8  | 25,273                            | 17.6  | 19.6          | 83,605                             | 13.9  |
| Ship, Steel Structure &<br>Other Specialized<br>Equipment | 22,622                            | 13.3  | 25,158                            | 17.5  | (10.1)        | 95,171                             | 15.8  |
| Industrial Machinery                                      | 20,877                            | 12.3  | 12,809                            | 9.0   | 63.0          | 68,693                             | 11.4  |
| Construction Machinery                                    | 37,083                            | 21.9  | 28,353                            | 19.7  | 30.8          | 136,385                            | 22.6  |
| Total   | 169,634                           | 100.0 | 143,659                           | 100.0 | 18.1          | 602,995                            | 100.0 |

Sales (Units: millions of yen)

| Businesses  | April 1, 2006 to<br>June 30, 2006 |       | April 1, 2005 to<br>June 30, 2005 |       | Y/Y<br>Change | April 1, 2005 to<br>March 31, 2006 |       |
|---|-----------------------------------|-------|-----------------------------------|-------|---------------|------------------------------------|-------|
|   | Amount                            | %     | Amount                            | %     | %             | Amount                             | %     |
| Mass-Produced<br>Machinery                                | 50,138                            | 39.9  | 47,383                            | 45.6  | 5.8           | 220,989                            | 40.1  |
| Environmental Protection Facilities, Plants & Others      | 14,127                            | 11.2  | 11,868                            | 11.4  | 19.0          | 82,062                             | 14.9  |
| Ship, Steel Structure &<br>Other Specialized<br>Equipment | 10,963                            | 8.7   | 8,222                             | 7.9   | 33.3          | 65,859                             | 11.9  |
| Industrial Machinery                                      | 15,127                            | 12.0  | 9,757                             | 9.4   | 55.0          | 56,054                             | 10.2  |
| Construction Machinery                                    | 35,472                            | 28.2  | 26,638                            | 25.7  | 33.2          | 126,375                            | 22.9  |
| Total   | 125,827                           | 100.0 | 103,867                           | 100.0 | 21.1          | 551,339                            | 100.0 |

## **Balance of Orders received**

(Units: millions of yen)

| Businesses  | As of<br>June 30, 2006 |       | As of<br>March 31, 2006 |       | _Change_ | As of<br>June 30, 2005 |       |
|---|------------------------|-------|-------------------------|-------|----------|------------------------|-------|
|   | Amount                 | %     | Amount                  | %     | %        | Amount                 | %     |
| Mass-Produced<br>Machinery                                | 75,143                 | 18.2  | 66,360                  | 18.0  | 13.2     | 72,731                 | 20.4  |
| Environmental Protection Facilities, Plants & Others      | 89,649                 | 21.7  | 73,536                  | 19.9  | 21.9     | 85,399                 | 23.9  |
| Ship, Steel Structure &<br>Other Specialized<br>Equipment | 163,566                | 39.6  | 151,907                 | 41.2  | 7.7      | 139,531                | 39.1  |
| Industrial Machinery                                      | 61,453                 | 14.9  | 55,704                  | 15.1  | 10.3     | 46,116                 | 12.9  |
| Construction Machinery                                    | 23,129                 | 5.6   | 21,518                  | 5.8   | 7.5      | 13,222                 | 3.7   |
| Total   | 412,939                | 100.0 | 369,025                 | 100.0 | 11.9     | 357,000                | 100.0 |



\* Change in the segment:

S. H. I. Examination & Inspection, Ltd. that had been included in the Ship, Steel Structure & Other Specialized Equipment Segment and Japan Electron Beam Irradiation Service Co., Ltd. that had been included in the Environmental Protection Facilities, Plants & Others segment have been included in the Mass-Produced Machinery segment from this first quarter.

Therefore, in the previous first quarter and the previous fiscal year, information pertaining to business segmentation after the change has been presented.