

FINANCIAL SUMMARY

1. Summary

(Consolidated)	(Millions of Yen)					
	2010 (actual)	2011 (actual)	2012 (actual)	2013 (actual)	2014 (actual)	2015 (forecast)
Order obtained	534,897	571,285	550,691	658,233	740,824	710,000
Net sales	548,015	624,100	585,871	615,271	667,099	700,000
Operating income	45,803	47,135	31,288	34,329	45,998	52,500
Ordinary income	44,253	44,619	30,997	33,000	45,113	50,000
Net income	27,926	19,492	5,865	17,891	24,348	30,000
Total assets	626,829	691,841	647,724	724,182	786,027	—
Net assets	269,380	282,145	292,826	331,059	365,101	—
Debt	67,833	96,522	98,547	107,433	83,644	—
Stockholder's equity ratio (%)	42.6%	40.3%	44.6%	45.1%	45.8%	—
Interest-bearing debt ratio (%)	10.8%	14.0%	15.2%	14.8%	10.6%	—
Net assets per share (Yen)	435.10	454.43	470.69	532.28	587.37	—
Net income per share (Yen)	45.87	31.75	9.56	29.17	39.71	48.94
Number of consolidated companies	98	105	119	114	114	—
Number of affiliated companies	3	3	3	3	3	—
Number of employees	17,025	18,139	18,245	17,936	18,061	—

(Return on invested capital)

	2010 (actual)	2011 (actual)	2012 (actual)	2013 (actual)	2014 (actual)	2015 (forecast)
Consolidated	7.8%	7.4%	4.9%	4.8%	6.5%	7.2%

FINANCIAL SUMMARY

2. Segment information (Order)

(Consolidated)

(Millions of Yen)

	2010		2011		2012		2013		2014		2015	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	75,839	14.2%	95,082	16.6%	89,176	16.2%	98,502	15.0%	104,690	14.1%	110,000	15.5%
Precision Machinery	150,547	28.1%	143,918	25.2%	118,517	21.5%	134,511	20.4%	154,625	20.9%	140,000	19.7%
Construction Machinery	141,250	26.4%	162,359	28.4%	151,195	27.5%	193,330	29.4%	206,461	27.9%	210,000	29.6%
Industrial Machinery	73,228	13.7%	69,607	12.2%	79,520	14.4%	84,509	12.8%	89,623	12.1%	85,000	12.0%
Ships	14,581	2.7%	6,721	1.2%	12,258	2.2%	31,736	4.8%	61,923	8.3%	35,000	4.9%
Environmental Facilities & Plants	70,572	13.2%	85,006	14.9%	91,364	16.6%	104,244	15.9%	113,406	15.3%	120,000	16.9%
Others	8,881	1.7%	8,594	1.5%	8,662	1.6%	11,400	1.7%	10,096	1.4%	10,000	1.4%
Total	534,897	100.0%	571,285	100.0%	550,691	100.0%	658,233	100.0%	740,824	100.0%	710,000	100.0%

3. Segment information (Sales)

(Consolidated)

(Millions of Yen)

	2010		2011		2012		2013		2014		2015	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	74,591	13.6%	93,206	14.9%	91,174	15.6%	99,994	16.3%	102,624	15.4%	110,000	15.7%
Precision Machinery	131,944	24.1%	144,145	23.1%	124,603	21.3%	133,518	21.7%	146,424	21.9%	150,000	21.4%
Construction Machinery	130,811	23.9%	158,942	25.5%	152,773	26.1%	192,511	31.3%	202,002	30.3%	210,000	30.0%
Industrial Machinery	66,544	12.1%	80,683	12.9%	84,264	14.4%	78,793	12.8%	75,817	11.4%	80,000	11.4%
Ships	59,496	10.9%	58,111	9.3%	46,013	7.9%	14,814	2.4%	26,085	3.9%	30,000	4.3%
Environmental Facilities & Plants	76,070	13.9%	80,116	12.8%	78,584	13.4%	86,166	14.0%	105,539	15.8%	110,000	15.7%
Others	8,558	1.6%	8,898	1.4%	8,460	1.4%	9,475	1.5%	8,608	1.3%	10,000	1.4%
Total	548,015	100.0%	624,100	100.0%	585,871	100.0%	615,271	100.0%	667,099	100.0%	700,000	100.0%

4. Segment information (Operating income)

(Consolidated)

(Millions of Yen)

	2010		2011		2012		2013		2014		2015	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	4,874	6.5%	4,238	4.5%	2,767	3.0%	6,106	6.1%	6,635	6.5%	9,000	8.2%
Precision Machinery	8,340	6.3%	12,507	8.7%	8,635	6.9%	9,456	7.1%	13,527	9.2%	14,000	9.3%
Construction Machinery	5,290	4.0%	8,293	5.2%	6,132	4.0%	9,534	5.0%	11,949	5.9%	12,000	5.7%
Industrial Machinery	10,252	15.4%	9,499	11.8%	4,385	5.2%	3,954	5.0%	5,758	7.6%	7,000	8.8%
Ships	9,897	16.6%	10,935	18.8%	2,366	5.1%	△2,996	△20.2%	△1,249	△4.8%	500	1.7%
Environmental Facilities & Plants	5,566	7.3%	6	0.0%	5,575	7.1%	6,087	7.1%	7,537	7.1%	8,000	7.3%
Others	1,518	17.7%	1,631	18.3%	1,361	16.1%	2,053	21.7%	1,874	21.8%	2,000	20.0%
Total	45,803	8.4%	47,135	7.6%	31,288	5.3%	34,329	5.6%	45,998	6.9%	52,500	7.5%

5. Reserch & development, Plant & equipment investment

(Consolidated)

(Millions of Yen)

	2010		2011		2012		2013		2014		2015	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Capital expenditures	14,393	2.6%	24,227	3.9%	22,052	3.8%	19,050	3.1%	17,349	2.6%	27,000	3.9%
Depreciation and amortization	17,941	3.3%	17,820	2.9%	18,282	3.1%	18,617	3.0%	16,281	2.4%	18,500	2.6%
Reserch & development expenses	7,445	1.4%	9,343	1.5%	9,835	1.7%	10,718	1.7%	11,415	1.7%	15,100	2.2%