

FINANCIAL SUMMARY

1. Summary

(Consolidated)

(Millions of Yen)

	2008 (actual)	2009 (actual)	2010 (actual)	2011 (actual)	2012 (actual)	2013 (forecast)
Order obtained	600,658	403,437	534,897	571,285	550,691	610,000
Net sales	642,918	516,165	548,015	624,100	585,871	600,000
Operating income	56,940	28,254	45,803	47,135	31,288	30,000
Ordinary income	50,275	26,333	44,253	44,619	30,997	26,000
Net income	13,649	13,280	27,926	19,492	5,865	14,000
Total assets	657,436	610,087	626,829	691,841	647,724	—
Net assets	238,697	254,153	269,380	282,145	292,826	—
Debt	110,339	87,660	67,833	96,522	98,547	—
Stockholder's equity ratio (%)	34.8%	40.0%	42.6%	40.3%	44.6%	—
Interst-bearing dabt ratio (%)	16.8%	14.4%	10.8%	14.0%	15.2%	—
Net assets per share (Yen)	378.78	404.73	435.10	454.43	470.69	—
Net income per share (Yen)	22.62	22.01	45.87	31.75	9.56	22.81
Number of consolidated companies	86	87	98	105	119	—
Number of affiliated companies	4	4	3	3	3	—
Number of employees	14,984	15,463	17,025	18,139	18,245	—

(Return on invested capital)

	2008 (actual)	2009 (actual)	2010 (actual)	2011 (actual)	2012 (actual)	2013 (forecast)
Consolidated	9.6%	4.8%	7.8%	7.4%	4.9%	4.4%

FINANCIAL SUMMARY

2. Segment information (Order)

(Consolidated)

(Millions of Yen)

	2008		2009		2010		2011		2012		2013	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	82,943	13.8%	61,421	15.2%	75,839	14.2%	95,082	16.6%	89,176	16.2%	99,000	16.2%
Precision Machinery	117,860	19.6%	106,085	26.3%	150,547	28.1%	143,918	25.2%	134,406	24.4%	134,000	22.0%
Construction Machinery	138,783	23.1%	100,531	24.9%	141,250	26.4%	162,359	28.4%	151,195	27.4%	180,000	29.5%
Industrial Machinery	98,752	16.4%	59,834	14.8%	73,228	13.7%	69,607	12.2%	63,631	11.6%	80,000	13.1%
Ships	64,284	10.7%	4,290	1.1%	14,581	2.7%	6,721	1.2%	12,258	2.2%	19,000	3.1%
Environmental Facilities & Plants	88,347	14.7%	62,550	15.5%	70,572	13.2%	85,006	14.9%	91,364	16.6%	88,000	14.4%
Others	9,688	1.6%	8,726	2.2%	8,881	1.7%	8,594	1.5%	8,662	1.6%	10,000	1.6%
Total	600,658	100.0%	403,437	100.0%	534,897	100.0%	571,285	100.0%	550,691	100.0%	610,000	100.0%

3. Segment information (Sales)

(Consolidated)

(Millions of Yen)

	2008		2009		2010		2011		2012		2013	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	91,876	14.3%	69,040	13.4%	74,591	13.6%	93,206	14.9%	91,174	15.6%	97,000	16.2%
Precision Machinery	135,351	21.1%	105,191	20.4%	131,944	24.1%	144,145	23.1%	139,218	23.8%	136,000	22.7%
Construction Machinery	159,154	24.8%	102,650	19.9%	130,811	23.9%	158,942	25.5%	152,773	26.1%	179,000	29.8%
Industrial Machinery	84,310	13.1%	85,637	16.6%	66,544	12.1%	80,683	12.9%	69,649	11.9%	80,000	13.3%
Ships	56,028	8.7%	62,927	12.2%	59,496	10.9%	58,111	9.3%	46,013	7.8%	16,000	2.7%
Environmental Facilities & Plants	106,479	16.6%	81,884	15.9%	76,070	13.9%	80,116	12.8%	78,584	13.4%	84,000	14.0%
Others	9,720	1.5%	8,835	1.7%	8,558	1.6%	8,898	1.4%	8,460	1.4%	8,000	1.3%
Total	642,918	100.0%	516,165	100.0%	548,015	100.0%	624,100	100.0%	585,871	100.0%	600,000	100.0%

4. Segment information (Operating income)

(Consolidated)

(Millions of Yen)

	2008		2009		2010		2011		2012		2013	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	7,033	7.7%	861	1.2%	4,874	6.5%	4,238	4.5%	2,767	3.0%	5,500	5.7%
Precision Machinery	5,307	3.9%	△2,603	-2.5%	8,340	6.3%	12,507	8.7%	7,665	5.5%	8,000	5.9%
Construction Machinery	7,543	4.7%	571	0.6%	5,290	4.0%	8,293	5.2%	6,132	4.0%	8,500	4.7%
Industrial Machinery	13,585	16.1%	14,167	16.5%	10,252	15.4%	9,499	11.8%	5,358	7.7%	4,000	5.0%
Ships	9,098	16.2%	6,664	10.6%	9,897	16.6%	10,935	18.8%	2,366	5.1%	△3,500	-21.9%
Environmental Facilities & Plants	13,040	12.2%	7,101	8.7%	5,566	7.3%	6	0.0%	5,575	7.1%	6,000	7.1%
Others	1,131	11.6%	1,376	15.6%	1,518	17.7%	1,631	18.3%	1,361	16.1%	1,500	18.8%
Total	56,940	8.9%	28,254	5.5%	45,803	8.4%	47,135	7.6%	31,288	5.3%	30,000	5.0%

5. Reserch & development, Plant & equipment investment

(Consolidated)

(Millions of Yen)

	2008		2009		2010		2011		2012		2013	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Capital expenditures	31,753	4.9%	24,465	4.7%	14,393	2.6%	24,227	3.9%	22,052	3.8%	16,600	2.8%
Depreciation and amortization	18,320	2.8%	19,725	3.8%	17,941	3.3%	17,820	2.9%	18,282	3.1%	17,400	2.9%
Reserch & development expenses	10,047	1.6%	8,187	1.6%	7,445	1.4%	9,343	1.5%	9,835	1.7%	13,800	2.3%