

## FINANCIAL SUMMARY

### 1. Summary (Consolidated)

(Millions of Yen)

	2007 (actual)	2008 (actual)	2009 (actual)	2010 (actual)	2011 (actual)	2012 (forecast)
Order obtained	716,382	600,658	403,437	534,897	571,285	600,000
Net sales	660,769	642,918	516,165	548,015	624,100	630,000
Operating income	77,790	56,940	28,254	45,803	47,135	45,000
Ordinary income	75,469	50,275	26,333	44,253	44,619	41,000
Net income	42,974	13,649	13,280	27,926	19,492	23,500
Total assets	678,634	657,436	610,087	626,829	691,841	-
Net assets	246,371	238,697	254,153	269,380	282,145	-
Debt	89,567	110,339	87,660	67,833	96,522	-
Stockholder's equity ratio (%)	34.9%	34.8%	40.0%	42.6%	40.3%	-
Interest-bearing debt ratio (%)	13.2%	16.8%	14.4%	10.8%	14.0%	-
Net assets per share (Yen)	392.80	378.78	404.73	435.10	454.43	-
Net income per share (Yen)	71.19	22.62	22.01	45.87	31.75	38.29
Number of consolidated companies	92	86	87	98	105	-
Number of affiliated companies	5	4	4	3	3	-
Number of employees	14,408	14,984	15,463	17,025	18,139	-

### ( Return on invested capital)

	2007 (actual)	2008 (actual)	2009 (actual)	2010 (actual)	2011 (actual)	2012 (forecast)
Consolidated	14.0%	9.6%	4.8%	7.8%	7.4%	6.1%

## FINANCIAL SUMMARY

### 2. New Segment information (Order)

(Consolidated)

(Millions of Yen)

	2007		2008		2009		2010		2011		2012	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	105,839	14.8%	82,943	13.8%	61,421	15.2%	75,839	14.2%	95,082	16.6%	97,000	16.2%
Precision Machinery	141,517	19.8%	117,860	19.6%	106,085	26.3%	150,547	28.1%	143,918	25.2%	149,000	24.8%
Construction Machinery	187,701	26.2%	138,783	23.1%	100,531	24.9%	141,250	26.4%	162,359	28.4%	175,000	29.2%
Industrial Machinery	98,848	13.8%	98,752	16.4%	59,834	14.8%	73,228	13.7%	69,607	12.2%	70,000	11.7%
Ships	67,973	9.5%	64,284	10.7%	4,290	1.1%	14,581	2.7%	6,721	1.2%	18,000	3.0%
Environmental Facilities & Plants	102,344	14.3%	88,347	14.7%	62,550	15.5%	70,572	13.2%	85,006	14.9%	82,000	13.7%
Others	12,159	1.7%	9,688	1.6%	8,726	2.2%	8,881	1.7%	8,594	1.5%	9,000	1.5%
<b>Total</b>	<b>716,382</b>	<b>100.0%</b>	<b>600,658</b>	<b>100.0%</b>	<b>403,437</b>	<b>100.0%</b>	<b>534,897</b>	<b>100.0%</b>	<b>571,285</b>	<b>100.0%</b>	<b>600,000</b>	<b>100.0%</b>

### 3. New Segment information (Sales)

(Consolidated)

(Millions of Yen)

	2007		2008		2009		2010		2011		2012	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	96,522	14.6%	91,876	14.3%	69,040	13.4%	74,591	13.6%	93,206	14.9%	97,000	15.4%
Precision Machinery	136,071	20.6%	135,351	21.1%	105,191	20.4%	131,944	24.1%	144,145	23.1%	148,000	23.5%
Construction Machinery	179,370	27.2%	159,154	24.8%	102,650	19.9%	130,811	23.9%	158,942	25.5%	178,000	28.3%
Industrial Machinery	81,163	12.3%	84,310	13.1%	85,637	16.6%	66,544	12.1%	80,683	12.9%	72,000	11.4%
Ships	53,781	8.1%	56,028	8.7%	62,927	12.2%	59,496	10.9%	58,111	9.3%	46,000	7.3%
Environmental Facilities & Plants	100,682	15.2%	106,479	16.6%	81,884	15.9%	76,070	13.9%	80,116	12.8%	81,000	12.9%
Others	13,181	2.0%	9,720	1.5%	8,835	1.7%	8,558	1.6%	8,898	1.4%	8,000	1.3%
<b>Total</b>	<b>660,769</b>	<b>100.0%</b>	<b>642,918</b>	<b>100.0%</b>	<b>516,165</b>	<b>100.0%</b>	<b>548,015</b>	<b>100.0%</b>	<b>624,100</b>	<b>100.0%</b>	<b>630,000</b>	<b>100.0%</b>

### 4. New Segment information (Operating income)

(Consolidated)

(Millions of Yen)

	2007		2008		2009		2010		2011		2012	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Machinery Components	12,579	13.0%	7,033	7.7%	861	1.2%	4,874	6.5%	4,238	4.5%	5,500	5.7%
Precision Machinery	15,647	11.5%	5,307	3.9%	2,603	-2.5%	8,340	6.3%	12,507	8.7%	12,500	8.4%
Construction Machinery	16,286	9.1%	7,543	4.7%	571	0.6%	5,290	4.0%	8,293	5.2%	12,500	7.0%
Industrial Machinery	13,930	17.2%	13,585	16.1%	14,167	16.5%	10,252	15.4%	9,499	11.8%	5,500	7.6%
Ships	9,969	18.5%	9,098	16.2%	6,664	10.6%	9,897	16.6%	10,935	18.8%	1,000	2.2%
Environmental Facilities & Plants	7,526	7.5%	13,040	12.2%	7,101	8.7%	5,566	7.3%	6	0.0%	6,500	8.0%
Others	1,710	13.0%	1,131	11.6%	1,376	15.6%	1,518	17.7%	1,631	18.3%	1,500	18.8%
<b>Total</b>	<b>77,790</b>	<b>11.8%</b>	<b>56,940</b>	<b>8.9%</b>	<b>28,254</b>	<b>5.5%</b>	<b>45,803</b>	<b>8.4%</b>	<b>47,135</b>	<b>7.6%</b>	<b>45,000</b>	<b>7.1%</b>

### 5. Reserch & development. Plant & equipment investment

(Consolidated)

(Millions of Yen)

	2007		2008		2009		2010		2011		2012	
	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(actual)	%	(forecast)	%
Capital expenditures	28,180	4.3%	31,753	4.9%	24,465	4.7%	14,393	2.6%	24,227	3.9%	15,000	2.4%
Depreciation and amortization	13,788	2.1%	18,320	2.8%	19,725	3.8%	17,941	3.3%	17,820	2.9%	17,500	2.8%
Reserch & development expenses	9,908	1.5%	10,047	1.6%	8,187	1.6%	7,445	1.4%	9,343	1.5%	13,700	2.2%