

# **Sumitomo Heavy Industries, Ltd.**

---

## **2Q CONSOLIDATED FINANCIAL REPORT**

**For the Six-Month Period from April 1 to September 30, 2011**

*All financial information has been prepared in accordance with generally accepted accounting principles in Japan. This document has been translated from the Japanese original as a guide to non-Japanese investors and contains forward-looking statements that are based on management's estimates, assumptions, and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. Amounts shown in this financial statement have been rounded to the nearest million yen.*

## Summary of Consolidated Financial Results

For the Second Quarter Ended September 30, 2011

Presented November 1, 2011

### Sumitomo Heavy Industries, Ltd.

Listed exchanges	Tokyo Stock Exchange, Osaka Securities Exchange
Stock code	6302
Head office	Tokyo
President	Yoshinobu Nakamura
URL	<a href="http://www.shi.co.jp">www.shi.co.jp</a>
Inquiries	Hideo Oshima General Manager, Corporate Communications Dept.
Telephone	+81 3 6737 2333
Scheduled reporting date for quarterly report	November 8, 2011
Scheduled date of payment of cash dividends	December 8, 2011
Availability of supplementary explanations for quarterly financial statement	Yes
Holding of meeting to explain quarterly financial statement	Yes (for Institutional Investors and Analysts)

## 1. FY 2011 2Q Consolidated Results (April 1, 2011, to September 30, 2011)

### (1) Business Results

(Units: millions of yen)

	Second Quarter April 1 to September 30, 2011		Previous Second Quarter April 1 to September 30, 2010	
		% change		% change
Net sales	294,068	16.7	251,922	0.1
Operating income	21,579	32.4	16,301	98.3
Ordinary income	20,168	36.1	14,816	104.3
Net income	9,236	16.6	7,920	500.2
Net income per share (yen)	15.04		13.13	
Fully diluted net income per share (yen)	--		--	

Note: Comprehensive Income

Fiscal quarter ended September 30, 2011: 9,338 million yen (123.9%)

Fiscal quarter ended September 30, 2010: 4,171 million yen (--%)

**(2) Financial Position**

(Units: millions of yen)

	End of Second Quarter as of September 30, 2011	End of Previous Full Year as of March 31, 2011
Total assets	639,528	626,829
Shareholders' equity	274,682	269,380
Equity ratio (%)	42.5	42.6

Reference: Equity

Fiscal quarter ended September 30, 2011: 271,588 million yen

Fiscal year ended March 31, 2011: 267,326 million yen

**2. Dividends**

(Units: yen)

	Year Ended March 31, 2011	Year Ended March 31, 2012	Year Ended March 31, 2012 (forecast)
Annual dividends per share			
First quarter	--	--	
Second quarter	0.00	4.00	
Third quarter	--		--
End of term	8.00		6.00
Annual dividends	8.00		10.00

Note: Changes from the most recent dividend forecast: None

**3. FY 2011 Consolidated Forecasts (April 1, 2011, to March 31, 2012)**

(Units: millions of yen)

	Full Year April 1, 2010, to March 31, 2011	
		% change
Net sales	640,000	16.8
Operating income	54,000	17.9
Ordinary income	50,500	14.1
Net income	28,000	0.3
Projected net income per share (yen)	45.62	

Note: Changes from the most recent consolidated forecast: Yes

#### 4. Additional Notes

- (1) Transfers of important subsidiaries during the fiscal period (moves of specific subsidiaries due to change in scope of consolidation): None  
 Newly consolidated: None  
 Excluded from consolidation: None
- (2) Special accounting measures applied in the quarterly consolidated financial report: None
- (3) Changes to accounting policies, changes to accounting estimates and restatements
- (i) Changes to accounting policies resulting from revisions to accounting standards, etc.: None
  - (ii) Changes other than (i): None
  - (iii) Changes to accounting estimates: None
  - (iv) Restatements: None
- (4) Number of shares issued (common shares)
- (i) Number of shares issued at end of fiscal period (including treasury stock):
 

As of September 30, 2011	614,527,405 shares
As of March 31, 2011	614,527,405 shares
  - (ii) Amount of treasury stock at end of fiscal period
 

As of September 30, 2011	785,701 shares
As of March 31, 2011	122,181 shares
  - (iii) Average number of shares during fiscal period (cumulative quarterly period)
 

As of September 30, 2011	614,176,736 shares
As of September 30, 2010	603,216,335 shares

#### Recording of Implementation Conditions Regarding Quarterly Review Procedures

This quarterly financial summary does not fall within the scope of the Quarterly Review Procedures referenced in the Financial Instruments and Exchange Act. At the time of disclosure of the quarterly financial summary, the Group was in the process of implementing the quarterly review procedures for its quarterly financial statements.

#### Explanations and Other Special Items Regarding the Pertinent Reasons for the Earnings Forecast

Earnings forecasts and outlooks concerning future financial results are believed to be reasonable based on information available at the time of publication. Actual financial results may vary from the above forecast and outlook due to a variety of factors. For information on the assumptions that form the basis of the earnings forecast and items to note concerning the use of earnings forecasts, please see (3) *Qualitative Information regarding Consolidated Earnings Forecast* in the Supplementary Materials on page 8.

**Supplementary Materials – Table of Contents**

<b>1. Qualitative Information Regarding Current Quarterly Consolidated Business Performance.....</b>	<b>6</b>
(1) Qualitative Information on Consolidated Business Performance .....	6
(2) Qualitative Information on the Group’s Consolidated Financial Position.....	7
(3) Qualitative Information Regarding Consolidated Earnings Forecast.....	8
<b>2. Notes Regarding Summary Information (Others).....</b>	<b>8</b>
(1) Changes Involving Important Subsidiaries during the Current Consolidated Year-to-Date Quarterly Period .....	8
(2) Special Accounting Procedures Adopted during the Development of the Quarterly Consolidated Financial Report.....	8
(3) Changes to Accounting Policies, Changes to Accounting Estimates and Restatements .....	8
<b>3. Quarterly Consolidated Financial Statements .....</b>	<b>9</b>
(1) Quarterly Consolidated Balance Sheets .....	9
(2) Consolidated Income Statements and Consolidated Statement of Comprehensive Income.....	11
___ Consolidated Income Statements .....	11
___ Consolidated Statement of Comprehensive Income .....	12
(3) Notes on Premise of a Going Concern .....	12
(4) Notes Regarding Significant Fluctuations to Shareholders’ Equity .....	12
(5) Subsequent Events of Significant Importance .....	12
<b>4. Supplementary Information.....</b>	<b>13</b>
(1) Orders, Sales and Operational Profit, and Balance of Orders by Segment .....	13
(2) (Summary) Consolidated Cash Flows Statement .....	15

## 1. Qualitative Information Regarding Current Quarterly Consolidated Business Performance

### (1) Qualitative Information on Consolidated Business Performance

The Japanese economy for the year to date up to the end of the second quarter of the current fiscal year under review showed continued signs of weakness as the Tohoku Region Earthquake that struck in March of this year significantly impacted manufacturing activity, while at the same time the Japanese Yen abruptly strengthened. At the same time, the overall global economy remained unstable as the implementation of inflationary controls in China, which was the driving force behind global economic growth, increased uncertainty. Moreover, the disruption to public sector finance and to financial markets of developed regions such as Europe and the US raised concerns about its effects to the real economy.

Set against this economic backdrop, the Group made earthquake recovery efforts a top priority and worked hard to normalize production activities that were disrupted. As a result, orders increased across all segments of the Group to end at JPY303.1 billion, a 24% increase as compared to the same period last year (hereinafter referred to as the "previous term"). In terms of sales, all segments of the Group posted improved results with the exception of Environmental Facilities and Plant. Consequently, the Group posted total sales of JPY294.1 billion, a 17% increase from the previous term.

Turning to income, the compounding effects of an increase in sales and cost cutting resulted in the Group posting an operating income figure of JPY21.6 billion, a 32% improvement from the previous term, ordinary income of JPY20.2 billion, a 36% improvement from the previous term, and quarterly net income of JPY9.2 billion, a 17% improvement from the previous term.

Conditions in each business segment of the Group were as follows:

#### 1. Machinery Components

Expansion in emerging markets as well as the positive contribution made by the European operations resulted in improvements across almost all product models in the segment as compared to the previous term. Consequently, the segment as a whole posted better than previous term figures for both orders and sales. In actual figures, the segment received orders worth JPY49.2 billion (an increase of 32% from the previous term), and posted sales of JPY46.0 billion (an increase of 33% from the previous term). Further, the segment posted operating income of JPY2.2 billion.

#### 2. Precision Machinery

With respect to plastics machinery, the recovering trend in the European markets contributed towards an increase in both orders and sales for this product line. In other product areas, demand for medical devices fell. Despite this, order figures for the segment as a whole increased as compared to the previous term. Sales figures also improved from the previous term mainly due to the abundance of orders that was carried forward to the current period. In actual figures, the segment received orders worth JPY74.1 billion (an increase of 6% from the previous term), and posted sales of JPY68.6 billion (an increase of 17% from the previous term). Further, the segment posted operating income of JPY6.0 billion.

#### 3. Construction Machinery

The hydraulic excavator business saw an increase in both orders and sales despite the fact that its supply chain was disrupted due to the Tohoku Region Earthquake. The construction crane business also posted improved orders and sales figures as the North American market showed signs of recovery. As a result, the segment as a whole received orders worth JPY86.4 billion (an increase of 28% from the previous term) and posted sales of JPY79.9 billion (an increase of 25% from the previous term). Further, the segment posted operating income of JPY3.9 billion.

#### 4. Industrial Machinery

Orders for turbines trended positively as the level of capital improvements made by overseas customers in the resources and energy sectors increased. At the same time, by prioritizing the response to earthquake recovery efforts, demand for the segment's materials handling products improved from the previous term. The segment also posted sales figures that exceeded the previous term. In actual figures, the segment received orders worth JPY45.0 billion (an increase of 25% from the previous term) and posted sales of JPY37.2 billion (an increase of 13% from the previous term). Further, the segment posted operating income of JPY4.9 billion.

## 5. Ships

The ship market has continued to remain stagnant and this is reflected in the lack of new orders received during the current quarter under review. This result was the same as the previous term where again no new orders were received. With regard to sales, four vessels were handed over during the current quarter under review, which is the same figure as the previous term. Consequently, the segment received orders worth JPY3.9 billion (an increase of 337% from the previous term), and posted sales of JPY31.1 billion (an increase of 9% from the previous term). Further, the segment posted operating income of JPY5.7 billion.

## 6. Environmental Facilities & Plants

Although the energy plant business remained sluggish, orders increased as the water treatment plant business showed positive signs of growth. Sales on the other hand decreased mainly due to the weak order figures posted in the previous term. Consequently, the segment received orders worth JPY40.2 billion (an increase of 43% from the previous term) and posted sales of JPY27.0 billion (a decrease of 10% from the previous term). Unfortunately, the decline in sales also led to the segment posting an operating loss of JPY2.0 billion.

## 7. Others

Both orders and sales figures showed improvement from the previous term. In actual figures, the segment received orders worth JPY4.3 billion (an increase of 1% from the previous term) and posted sales of JPY4.3 billion (an increase of 9% from the previous term). Further, the segment posted operating income of JPY800 million.

### (2) Qualitative Information on the Group's Consolidated Financial Position

Total assets at the end of the current quarter under review (ended September 30, 2011) amounted to JPY639.5 billion, an increase of JPY12.7 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to the JPY5.0 billion increase in cash and deposits, the JPY3.1 billion increase in trade notes and accounts receivable, and the JPY7.3 billion increase in inventory assets exceeding the JPY3.3 billion decrease in investments and other assets from the end of the previous consolidated fiscal year.

Total liabilities rose to a figure of JPY364.8 billion, an increase of JPY7.4 billion as compared to the end of the previous consolidated fiscal year. This was mainly due to the JPY3.7 billion increase in trade notes and accounts payable as well as the JPY5.8 billion increase in the balance of interest-bearing liabilities.

Net assets amounted to JPY274.7 billion, an increase of JPY5.3 billion as compared to the end of the previous consolidated fiscal year as the JPY1.0 billion decrease in the foreign currency translation adjustment was offset by a JPY5.6 billion increase in retained earnings.

As a result, the shareholders' equity ratio fell by 0.1% from the end of the previous consolidated fiscal year to finish at 42.5%.

#### (Cash Flow Condition)

Although quarterly net income before taxes and other adjustments increased and the level of accounts receivables fell, payment of corporate income and other taxes increased, the level of inventory assets rose, and the level of accounts payable decreased. As a result, cash flow from operating activities totaled JPY13.5 billion, a decrease of JPY800 million from the previous term.

Cash flow used for investing activities totaled JPY8.7 billion, a decrease of JPY900 million from the previous term. More specifically, while there was an increase in cash used to acquire fixed assets and a decline in cash generated from the sale of marketable securities, there was also a reduction in the cash used to acquire shares of subsidiaries that resulted in a change to their consolidated status.

Cash flow used for financing activities totaled JPY600 million, a decrease of JPY21.5 billion from the previous term as there was an increase in the amount of interest-bearing liabilities held.

As a result of the foregoing, the balance of cash and cash equivalents at the end of the second quarter of the current consolidated fiscal year totaled JPY56.4 billion, an increase of JPY4.7 billion as compared to the end of the previous consolidated fiscal year.

### (3) Qualitative Information Regarding Consolidated Earnings Forecast

Operating performance for the year-to-date period up to the end of the second quarter shows sales tracking closely to forecasted figures. In terms of income, both operating and ordinary income figures have exceeded forecast mainly due to the impact of cost-cutting measures. Quarterly net income is also closely tracking forecasted figures as an extraordinary loss due to the write-down of marketable securities was posted.

Although the operating environment that forms the backdrop of the Company's business remains unclear and the future outlook continues to be uncertain, the full-year forecast for sales has been revised upwards after taking into the consideration the operating performance for the year-to-date period up to the end of the second quarter. However, the full-year forecast for net income has been revised downwards.

Further, from the third quarter of the current consolidated fiscal year, the following currency exchange rate is being assumed: USD1 = JPY77; EUR1 = JPY110.

The differences in the full-year consolidated earnings forecast from the figures published along with the Summary of Consolidated Financial Results on July 29, 2011 are summarized below:

#### (Fiscal Year Ending March 2012)

(Units: millions of yen)

	Previous Forecast (A)	Current Forecast (B)	Difference (B-A)	% Difference	(Reference) Previous Year Results
Net sales	630,000	640,000	10,000	1.6	548,015
Operating income	54,000	54,000	--	--	45,803
Ordinary income	50,500	50,500	--	--	44,253
Net income	30,000	28,000	(2,000)	(6.7)	27,926
Net income per share (yen)	48.83	45.62	--	--	45.87

## 2. Notes Regarding Summary Information (Others)

### (1) Changes Involving Important Subsidiaries during the Current Consolidated Year-to-Date Quarterly Period

There are no applicable items.

### (2) Special Accounting Procedures Adopted during the Development of the Quarterly Consolidated Financial Report

There are no applicable items.

### (3) Changes to Accounting Policies, Changes to Accounting Estimates and Restatements

There are no applicable items.



### 3. Quarterly Consolidated Financial Statements

#### (1) Quarterly Consolidated Balance Sheets

(Units: millions of yen)

	End of Previous Fiscal Year as of March 31, 2011	End of Second Quarter as of September 30, 2011
	Amount	Amount
<b>Assets</b>		
Cash and deposits	52,486	57,487
Notes and accounts receivable	155,267	158,363
Inventory assets	131,035	138,354
Other	27,546	27,218
Allowance for doubtful accounts	(991)	(1,093)
<b>Current assets</b>	<b>365,342</b>	<b>380,329</b>
Land	117,157	116,674
Other (net)	96,999	99,068
Total tangible assets	214,156	215,742
Other	6,936	6,382
Total intangible assets	6,936	6,382
Other	41,867	38,482
Allowance for doubtful accounts	(1,472)	(1,406)
Investments and other assets	40,395	37,076
<b>Fixed assets</b>	<b>261,487</b>	<b>259,199</b>
<b>Total assets</b>	<b>626,829</b>	<b>639,528</b>

(Units: millions of yen)

	End of Previous Fiscal Year as of March 31, 2011	End of Second Quarter as of September 30, 2011
	Amount	Amount
<b>Liabilities</b>		
Notes and accounts payable	131,951	135,630
Short-term bank loans	21,504	25,068
Long-term loans due within one year	4,411	12,111
Commercial paper	-	5,000
Allowance	7,000	6,880
Other	77,641	75,021
<b>Current liabilities</b>	<b>242,507</b>	<b>259,710</b>
Bonds	10,000	10,000
Long-term debt due after one year	31,918	21,449
Employees' severance and retirement benefits	31,380	32,155
Allowance	208	206
Deferred income taxes on revaluation	31,836	31,569
Other	9,600	9,757
<b>Long-term liabilities</b>	<b>114,943</b>	<b>105,136</b>
<b>Total liabilities</b>	<b>357,450</b>	<b>364,846</b>
<b>Net assets</b>		
Common stock	30,872	30,872
Capital surplus	23,789	23,789
Retained earnings	188,047	193,633
Treasury stock	(67)	(433)
<b>Stockholders' equity</b>	<b>242,641</b>	<b>247,860</b>
Unrealized gains on securities	981	1,017
Profit (loss) on deferred hedge	960	1,220
Adjustment regarding pension obligations of consolidated overseas subsidiaries	(1,978)	(1,883)
Revaluation reserve for land	39,851	39,463
Foreign currency translation adjustments	(15,129)	(16,089)
<b>Total accumulated other comprehensive income</b>	<b>24,686</b>	<b>23,728</b>
<b>Minority interests</b>	<b>2,053</b>	<b>3,094</b>
<b>Total net assets</b>	<b>269,380</b>	<b>274,682</b>
<b>Liabilities and net assets</b>	<b>626,829</b>	<b>639,528</b>

**(2) Consolidated Income Statements and Consolidated Statement of Comprehensive Income**
**Consolidated Income Statements**

(Units: millions of yen)

	Previous Second Quarter April 1, 2010, to September 30, 2010	Present Second Quarter April 1, 2011, to September 30, 2011
	Amount	Amount
Net sales	251,922	294,068
Cost of sales	198,158	230,660
Gross income	53,764	63,408
Selling, general & administrative expenses	37,463	41,829
Operating income	16,301	21,579
Non-operating income		
Interest income	76	89
Dividend income	709	314
Other	847	1,351
Total non-operating income	1,632	1,754
Non-operating expenses		
Interest expense	795	777
Other	2,321	2,388
Total non-operating expenses	3,116	3,165
Ordinary income	14,816	20,168
Extraordinary losses		
Loss on devaluation of marketable securities	—	2,155
Loss on contracts	—	374
Loss on impaired assets	—	229
Financial impact due to the application of the accounting standard for asset retirement obligations	480	—
Total extraordinary losses	480	2,758
Income before income taxes	14,336	17,410
Corporate income taxes	5,815	7,555
Quarterly net income before income or loss adjustments on minority interests	8,522	9,855
Minority interests	602	619
Net income	7,920	9,236

**Consolidated Statement of Comprehensive Income**

(Units: millions of yen)

	Previous Second Quarter April 1, 2010, to September 30, 2010	Present Second Quarter April 1, 2011, to September 30, 2011
	Amount	Amount
Net income before adjusting for profit (loss) from minority interests	8,522	9,855
Other comprehensive income		
Unrealized gains on securities	(1,976)	36
Profit (loss) on deferred hedge	220	265
Adjustment regarding pension obligations of consolidated overseas subsidiaries	(181)	95
Foreign currency translation adjustments	(2,367)	(908)
Amount applied for equity method accounting of affiliates	(46)	(5)
Total other comprehensive income	(4,351)	(517)
Comprehensive income	4,171	9,338
(Breakdown)		
Comprehensive income relating to parent company shareholdings	3,709	8,667
Comprehensive income relating to minority interests	462	671

**(3) Notes on Premise of a Going Concern**

There are no applicable items.

**(4) Notes Regarding Significant Fluctuations to Shareholders' Equity**

There are no applicable items.

**(5) Subsequent Events of Significant Importance**

There are no applicable items.

## 4. Supplementary Information

### (1) Orders, Sales and Operational Profit, and Balance of Orders by Segment

#### Orders Received

(Units: millions of yen)

Segment	April 1, 2010 to September 30, 2010	April 1, 2011 to September 30, 2011	Y/Y Change	
	Amount	Amount	Amount	%
Machinery Components	37,213	49,239	12,025	32.3
Precision Machinery	69,946	74,056	4,111	5.9
Construction Machinery	67,405	86,419	19,014	28.2
Industrial Machinery	36,039	44,969	8,931	24.8
Ships	893	3,899	3,006	336.6
Environmental Facilities & Plants	28,029	40,215	12,186	43.5
Others	4,267	4,322	55	1.3
Total	243,792	303,119	59,327	24.3

#### Sales and Operational Profit

(Units: millions of yen)

Segment	April 1, 2010 to September 30, 2010		April 1, 2011 to September 30, 2011		Y/Y Change	
	Sales	Operational Profit	Sales	Operational Profit	Sales	Operational Profit
Machinery Components	34,514	1,628	45,999	2,221	11,485	593
Precision Machinery	58,500	1,672	68,567	6,009	10,067	4,337
Construction Machinery	63,779	3,109	79,910	3,936	16,131	827
Industrial Machinery	32,843	5,393	37,246	4,885	4,403	(508)
Ships	28,426	3,154	31,078	5,679	2,653	2,525
Environmental Facilities & Plants	29,913	604	26,965	(1,966)	(2,948)	(2,571)
Others	3,947	722	4,302	841	355	119
Adjustments	—	18	—	(25)	—	(43)
Total	251,922	16,301	294,068	21,579	42,146	5,279

**Balance of Orders Received**

(Units: millions of yen)

Segment	End of Previous Fiscal Year as of March 31, 2011	End of Second Quarter as of September 30, 2011	Change	
	Amount	Amount	Amount	%
Machinery Components	25,431	28,670	3,240	12.7
Precision Machinery	65,626	71,115	5,489	8.4
Construction Machinery	23,563	30,072	6,509	27.6
Industrial Machinery	85,628	93,351	7,723	9.0
Ships	96,022	68,842	(27,180)	(28.3)
Environmental Facilities & Plants	69,685	82,934	13,250	19.0
Others	1,942	1,962	20	1.1
<b>Total</b>	<b>367,896</b>	<b>376,947</b>	<b>9,051</b>	<b>2.5</b>

The Group's operating segments are categorized as follows:

Businesses	Main Products
Machinery Components	Power transmission and control
Precision Machinery	Plastic injection molding machines, film forming machines, semiconductor production equipment, laser processing systems, cryocoolers, precision positioning equipment, ion accelerators, medical machines and equipment, plasma coating systems for FPDs, precision forgings, control components, defense equipment, machining tools
Construction Machinery	Hydraulic excavators, mobile cranes, road machinery
Industrial Machinery	Forging machines, material handling systems, logistics systems, automated parking systems, turbines, pumps
Ships	Ships
Environmental Facilities & Plants	Private power generation facilities, boilers, industrial waste treatment facilities, air pollution control equipment, water and sewage treatment systems, process equipment, pressure vessels, agitation tanks, air conditioning equipment, food processing machinery

**(2) (Summary) Consolidated Cash Flows Statement**

(Units: millions of yen)

	Previous Second Quarter April 1, 2010, to September 30, 2010	Present Second Quarter April 1, 2011, to September 30, 2011	Y/Y Change
Income before income taxes	14,336	17,410	3,074
Depreciation	8,735	8,526	(209)
(Increase) decrease in notes and accounts receivable	(3,106)	4,524	7,630
(Increase) decrease in inventories	(5,097)	(6,819)	(1,722)
Increase (decrease) in notes and accounts payable	9,563	2,111	(7,451)
Payments for income taxes	(7,905)	(13,423)	(5,518)
Other	(2,156)	1,205	3,360
Net cash provided by operating activities	14,370	13,533	(837)
Payments for purchases of fixed assets	(7,037)	(10,042)	(3,006)
Proceeds from sale of fixed assets	250	1,294	1,044
Expenses related to the acquisition of subsidiaries that resulted in a change to their consolidated status	(2,608)	—	2,608
Proceeds from sale of securities	359	143	(216)
Other	(560)	(61)	499
Net cash used in investing activities	(9,596)	(8,667)	929
Net increase (decrease) in short-term loans	(18,684)	5,353	24,037
Cash dividends paid	(2,411)	(4,900)	(2,490)
Other	(1,037)	(1,096)	(60)
Net cash used in financing activities	(22,131)	(643)	21,487
Other	(129)	500	629
Cash and cash equivalents at beginning of period	61,452	51,700	(9,752)
Cash and cash equivalents at end of period	43,967	56,424	12,457